

Insurance Familiarization for Senior Management

Insurance Essentials & Governance

DATE:

2 December 2026

TIME:

9.00 a.m. - 5.00 p.m.

VENUE:

Level 2,
AICB Building, Kuala Lumpur

CPD HOURS:

7 Hours

PROFICIENCY LEVEL:

Novice



11 Prime Skills
4 Power Skills



Training Programme No:
10001772600

This programme gives senior management a practical understanding of insurance operations, risk and regulation to support informed decisions, effective governance and long-term financial sustainability.



PROGRAMME OVERVIEW

Insurance plays an important role in protecting organisations, managing financial uncertainty and supporting long-term business sustainability. However, senior leaders without a formal insurance background may find it challenging to navigate the industry's technical concepts, financial mechanisms and regulatory requirements.

This one-day programme provides senior management with a practical introduction to how insurance companies operate and manage risk. It covers the fundamentals of risk and insurance, underwriting, claims and reserving, reinsurance, regulatory requirements, investments, sustainability and climate-related risks. Through practical explanations and relevant case scenarios, participants will gain a clearer understanding of the key considerations that influence an insurer's financial strength, operational resilience and long-term sustainability.

PROGRAMME OBJECTIVES

The programme develops a practical understanding of risk and insurance principles, how insurers generate revenue, manage liabilities and maintain financial sustainability. It introduces underwriting, claims management, reserving and reinsurance, including the risks arising from policy wording, asset valuation and inadequate reserves.

Participants gain an overview of Malaysia's insurance regulatory environment and the role of investment management, sustainability and climate risk in insurance operations. The programme prepares senior leaders to contribute more confidently to strategic and governance discussions on insurance matters.



LEARNING OUTCOMES

By the end of this programme, participants will be able to:

- Explain the insurance financial model, including risk pooling, the law of large numbers and the inverted cash-flow cycle.
- Distinguish asset valuations and policy wordings to assess product and contract risks.
- Explain how adequate reserves for hidden or delayed claims protect financial soundness.
- Evaluate retention strategies and reinsurance structures as safeguards for capital.
- Align underwriting and investment decisions with sustainability and climate resilience.
- Discuss BNM compliance expectations, climate-risk guidelines and industry associations.

TARGET AUDIENCE

- Board of Directors (BOD)
- Senior management
- Corporate managers with limited or no formal insurance background

REGISTRATION DETAILS

To register, please log in to
<https://aii4u.org/ilms/>



	Aii Member	Non – Member
Early Bird (Closing Date: 16 Nov 2026)	RM 1,750	RM 2,100
Normal Fee (Closing Date: 23 Nov 2026)	RM 2,800	RM 3,360

JASDEEP SINGH
(For HRDF Trainer)
**HRD grant approval due date:
24 November 2026**

Training Programme No:
10001772600



PROGRAMME DETAILS

Time	Agenda
8:30 AM – 9:00 AM	Registration
9:00 AM – 9:05 AM	Programme overview
9:05 AM – 10:30 AM	Session 1: Risk & Insurance Basics Understand the fundamentals of risk pooling, perils and hazards, insurance market cycles, and utmost good faith through practical industry scenarios.
10:30 AM – 11:00 AM	Morning break
11:00 AM – 1:00 PM	Session 2: Underwriting Management Explore how insurance risks are evaluated, priced, and managed throughout the policy lifecycle. Gain insights into asset valuation methods, policy structures, and the financial consequences of underinsurance.
1:00 PM – 2:00 PM	Lunch break
2:00 PM – 3.15 PM	Session 3: Claims & Reserving Governance Understand the claims management process, the role of loss adjusters, and the principles behind insurance reserving. Learn how insurers ensure fair claim settlements while maintaining sound financial governance.
3.15 PM – 3.45 PM	Session 4: Reinsurance & BNM Regulations Gain an overview of reinsurance strategies, capital protection mechanisms, and the key regulatory requirements governing Malaysia's insurance industry, including RBC, FSA 2013, and industry best practices.
3.45 PM – 4.15 PM	Evening break
4.15 PM – 5.00 PM	Session 5: Sustainability, Investments & Climate Risk Examine how insurers balance investment returns with policyholder obligations, integrate ESG considerations into decision-making, and manage emerging climate-related risks and regulatory expectations.
5.00 PM	Programme end

SPEAKER PROFILE



JASDEEP SINGH

Main trainer

Degree in mathematics from the University of Malaya;

MBA on Strategic Management from the University of Institute Wales , Cardiff ;

MBA on Marketing Management from Cardiff Metropolitan University, UK.

Jasdeep Singh has been in the insurance industry for more than 25 years. He has vast experiences in almost all departments within an insurance organization. He started his career with MBF Insurans Sdn Bhd in 1987 as their Risk Surveyor and moved up quickly to be their Underwriting Manager. He subsequently headed their Management Information System Department where he successfully helped to implement Motor and Fire computer system using the state-of-the-art information technology driven by Sybase on Unix.

Jasdeep then moved to join American Home Assurance Company, a subsidiary of American International Group (AIG) in 1997. Through his creativity and professionalism, he was promoted as the Vice President, Profit Center Manager for Personal Lines Division. He later took on additional responsibilities as their Country Branch Manager.

FUTURE SKILLS FRAMEWORK

11 Prime Skills

4 Power Skills

Proficiency level: Novice



Skills Developed by Attending this Programme

Prime Skills

Financial Products and Services

1. Pricing Strategy
2. Underwriting Management

Growth and Partnerships

3. Scenario Planning and Analysis

Investment and Financial Management

4. Insurance Claims Processing
5. Internal Control
6. Capital Management

Risk Management, Governance and Regulatory Compliance

7. Internal Governance
8. Operational Risk Management
9. Risk Governance
10. Risk Management
11. Sustainability Risk Management

Power Skills

Innovation and Delivery

1. Critical Thinking
2. Problem Solving
3. Sustainability Awareness

Social Intelligence

4. Influencing and Negotiating



REGISTER NOW

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