



**Asian
Institute of
Insurance**

Fellowship of Life Administration & Management Programme (Fellowship of LAMP)



Life Administration
And Management
Programme (LAMP)



PROFICIENCY LEVEL:
Advanced

INTAKE:
Open Intake

LEARNING OPTION:
Class-Based (Virtual) or
Self-Study



19 Prime Skills
11 Power Skills



Training Programme No:
(Refer Programme Structure)

PROFESSIONAL QUALIFICATION

www.aiiasia.org

OVERVIEW

The Fellowship of LAMP represents the highest tier in the LAMP framework. It equips senior professionals with the strategic, analytical, and leadership capabilities required to drive innovation, manage risk, and lead product and investment strategies in life insurance and family takaful institutions.

LEARNING OUTCOME

Graduates of Fellowship of LAMP will be able to:

1. Demonstrate a solid understanding of life insurance principles, governance structures, contractual obligations, and the full spectrum of life and health insurance products.
2. Apply technical and operational skills in product development, distribution, underwriting, policy service, and claims administration.
3. Communicate effectively and collaborate with diverse stakeholders in professional insurance settings.
4. Analyse legal, regulatory, and financial frameworks to support ethical and compliant decision-making.
5. Demonstrate professionalism, adaptability, and leadership in managing performance and strategic goals.

PROGRAMME STRUCTURE

Subject Code	Subject Title	Credit Awarded	Learning Hours	HRD Programme No:
L401	Product Development and Risk Strategies	4 Credits	42 Hours	10001619855
L402	Investment Management for Life Insurers	4 Credits	42 Hours	10001628954
L403	Administration and Management	4 Credits	42 Hours	10001617408

ASSESSMENT STRUCTURE

Format	Passing Rate	Grade
100% final examination: <ul style="list-style-type: none"> 70 standalone Multiple-Choice Questions - assess factual knowledge and direct application of concepts. 30 Multiple Choice Questions (6 scenario-based questions, each followed by 5 sub-questions) - evaluate the learner's ability to apply concepts in context. 	60%	Pass/ Non-Pass

LEARNING MODE

Class-Based (Virtual/Physical)	Self-Study
<ul style="list-style-type: none"> Structured learning delivery led by experienced lecturers or industry trainers Includes access to a comprehensive digital textbook (eBook) and practice exam for each subject Scheduled weekday evening or weekend classes for flexibility Encourages peer-to-peer interaction and collaborative learning Suitable for learners who prefer guidance and group engagement 	<ul style="list-style-type: none"> Self-paced learning with no fixed schedule Includes access to a comprehensive digital textbook (eBook) and practice exam for each subject Supported by a responsive course management team throughout the journey Ideal for independent learners or working professionals seeking maximum flexibility

WHO SHOULD ATTEND

It is ideal for professionals in or preparing for managerial or specialist roles who need to make high-impact decisions and contribute to long-term business sustainability

MINIMUM ENTRY REQUIREMENT

Completion of Associateship of LAMP Level 2 (12 credits)

OTHER ADDITIONAL INFORMATION

Credit Exemption	Credits of subject exemptions may be awarded by submitting the exemption form with the necessary supporting documents.
Completion Award	<ol style="list-style-type: none"> LAMP certificate awarded upon completion FAii post-nominal designation awarded upon membership upgrade

FEES

Fee Category	Class-Based	Self-Study
Subject Fee	RM 1,620 per subject (Fee is inclusive of 8% SST)	RM 500 per subject (Fee is inclusive of 8% SST)
Student Registration Fee	RM 100 / USD 34	RM 100 / USD 34
Membership Fee (one-year)	RM 100	RM 100
Resit Fee	RM 150	RM 150

Note:

HRD claims are applicable for virtual and in-house classes only. Self-study mode is not eligible.



19 Prime Skills
11 Power Skills
Proficiency Level:
Advanced

Skills Developed by Attending this Programme
Prime Skills

Customer Experience Management	1. Customer Experience Design
Digital and Data Integration	2. Data Collection & Analytics 3. Data Governance 4. Data Protection 5. Process Automation
Financial Products and Services	6. Marketing 7. Personal Finance Advisory 8. Product Advisory 9. Quality Assurance 10. Product Design and Development 11. Pricing Strategy 12. Underwriting Management
Risk Management, Governance and Regulatory Compliance	13. Anti-Money Laundering 14. Regulatory Compliance 15. Risk Governance 16. Risk Management 17. Policy Implementation and Revision
Investment and Financial Management	18. Financial Planning 19. Insurance Claims Processing

Power Skills

Innovation and Delivery	1. Adaptability and Resiliency 2. Innovative Thinking 3. Learning Agility
Social Intelligence	4. Collaboration 5. Communication 6. Conflict Management 7. Influencing and Negotiation 8. Critical Thinking 9. Business Acumen 10. Problem Solving 11. Sustainability Awareness



**Asian
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REGISTER NOW

Limited to 30 aspiring participants



Asian Institute of Insurance

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