



Asian
Institute of
Insurance



Programme Calendar 2026



Version Date:
Updated on 22/12/2025

Disclaimer:

The information provided is accurate at the time of publication. Aii reserves the right to amend the content without prior notice, however will make every effort to inform all participants of such changes in a timely manner



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Asian
Institute of
Insurance

01

SHORT COURSE TRAINING

Version Date:
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January Listing:

| DATE | TITLE | DELIVERY MODE | DURATION | PROFICIENCY LEVEL | FSF SKILL |
|-----------------|--|---------------|----------|-------------------|-------------------------|
| 19 & 20 January | Insights and Challenges in Managing Green Energy Projects and Their Construction Insurances (CAR & EAR) in ASEAN | Physical | 2 days | Proficient | Prime - 19 Power - 4 |
| 21 & 22 January | Foundation in Reinsurance | Virtual | 2 days | Novice | Prime - 20 Power - 6 |

February Listing:

| DATE | TITLE | DELIVERY MODE | DURATION | PROFICIENCY LEVEL | FSF SKILL |
|------------------|---|---------------|----------|-------------------|-------------------------|
| 4 & 5 February | Foundation in Construction All Risks (CAR) & Erection All Risks (EAR) Insurance | Virtual | 2 days | Intermediate | Prime - 16 Power - 4 |
| 9 & 10 February | Digitalization in Insurance | Virtual | 2 days | Intermediate | Prime - 28 Power - 4 |
| 11 & 12 February | Foundation in Personal Accident | Virtual | 2 days | Intermediate | Prime - 12 Power - 4 |

March Listing:

| DATE | TITLE | DELIVERY MODE | DURATION | PROFICIENCY LEVEL | FSF SKILL |
|-------------|--|---------------|----------|-------------------|-------------------------|
| 2 & 3 March | Foundation in Fire Insurance | Virtual | 2 days | Novice | Prime - 17 Power - 4 |



April Listing:

| DATE | TITLE | DELIVERY MODE | DURATION | PROFICIENCY LEVEL | FSF SKILL |
|---------------|--|---------------|----------|-------------------|------------------------|
| 15 & 16 April | Foundation in Risk Management | Virtual | 2 days | Novice | Prime - 6 Power - 1 |
| 20 & 21 April | An In-Depth Understanding of Professional Indemnity/Financial Lines Insurance | Virtual | 2 days | Intermediate | Prime - 5 Power - 1 |
| 22 & 23 April | Intermediate Technical Reinsurance Accounting | Virtual | 2 days | Intermediate | Prime - 5 Power - 1 |
| 27 & 28 April | Customising Business Interruption Insurance for SMEs & Strategy of Dialogue and Discourse with their Accountants | Virtual | 2 days | Proficient | Prime - 5 Power - 1 |
| 29 & 30 April | Foundation in Marine Cargo Insurance | Virtual | 2 days | Novice | Prime - 5 Power - 1 |
| 29 & 30 April | Medical & Health Insurance – Medical Aspects of Hospital & Surgical Insurance | Virtual | 2 days | Intermediate | Prime - 5 Power - 1 |

May Listing:

| DATE | TITLE | DELIVERY MODE | DURATION | PROFICIENCY LEVEL | FSF SKILL |
|-------------|--|---------------|----------|-------------------|-------------------------|
| 6 & 7 May | A Practical Understanding of General Insurance Underwriting and Claims Management | Virtual | 2 days | Intermediate | Prime - 3 Power - 1 |
| 11 & 12 May | Foundation in Machinery Breakdown (MB) & Machinery Breakdown Loss of Profits (MBLOP) Insurance | Virtual | 2 days | Novice | Prime - 6 Power - 1 |
| 13 & 14 May | Effective Compliance Audit Process for Insurers | Virtual | 2 days | Proficient | Prime - 12 Power - 2 |
| 13 & 14 May | Data Protection Officer for Insurance Industry | Virtual | 2 days | Proficient | Prime - 5 Power - 1 |

June Listing:

| DATE | TITLE | DELIVERY MODE | DURATION | PROFICIENCY LEVEL | FSF SKILL |
|--------------|--|---------------|----------|-------------------|------------------------|
| 8 & 9 June | Best Practices in Arranging the C.E.C.R Policy Cover for Your Completed Infrastructure Risks | Physical | 2 days | Advanced | Prime - 5 Power - 1 |
| 22 & 23 June | Intermediate Motor Insurance - Bodily Injury/Fatal Claims | Virtual | 2 days | Intermediate | Prime - 6 Power - 2 |
| 24 & 25 June | Foundation in General Insurance | Virtual | 2 days | Intermediate | Prime - 1 Power - 1 |

July Listing:

| DATE | TITLE | DELIVERY MODE | DURATION | PROFICIENCY LEVEL | FSF SKILL |
|--------------|---|---------------|----------|-------------------|------------------------|
| 6 & 7 July | An In-Depth Understanding of Machinery Breakdown (MB) & Machinery Breakdown Loss of Profits (MBLOP) Insurance | Virtual | 2 days | Intermediate | Prime - 1 Power - 2 |
| 8 & 9 July | Intermediate Treaty Reinsurance Contract Wordings | Virtual | 2 days | Intermediate | Prime - 2 Power - 1 |
| 13 & 14 July | A Practical Perspective of Marine Cargo Insurance | Physical | 2 days | Intermediate | Prime - 2 Power - 1 |

August Listing:

| DATE | TITLE | DELIVERY MODE | DURATION | PROFICIENCY LEVEL | FSF SKILL |
|----------------|---|---------------|----------|-------------------|------------------------|
| 3 & 4 August | How to Minimize Third Party Losses in Construction All Risks Policy Exposures | Physical | 2 days | Advanced | Prime - 5 Power - 1 |
| 5 & 6 August | Foundation in Life Underwriting | Virtual | 2 days | Intermediate | Prime - 3 Power - 1 |
| 12 & 13 August | An In-Depth Understanding of Casualty/General Liability Insurance | Virtual | 2 days | Proficient | Prime - 6 Power - 1 |
| 17 & 18 August | ASEAN Reinsurance Programme Reinsurance Accounting | Virtual | 2 days | Proficient | Prime - 6 Power - 1 |

September Listing:

| DATE | TITLE | DELIVERY MODE | DURATION | PROFICIENCY LEVEL | FSF SKILL |
|-------------------|--|---------------|----------|-------------------|---------------------|
| 7 & 8 September | An In-Depth Understanding of Professional Indemnity/Financial Lines Insurance | Virtual | 2 days | Intermediate | Prime - 6 Power - 1 |
| 9 & 10 September | Awareness Programme on Environmental Social Governance for Insurance | Virtual | 2 days | Intermediate | Prime - 5 Power - 1 |
| 21 & 22 September | Fire: Advanced Insights into Fire Insurance Claims | Virtual | 2 days | Intermediate | Prime - 5 Power - 1 |
| 23 & 24 September | Intermediate Motor Insurance - Claims Handling and Loss Assessment | Virtual | 2 days | Intermediate | Prime - 6 Power - 1 |
| 28 & 29 September | Underwriting D&O Liability Insurance: Legal Framework & Best Practices in Malaysia | Virtual | 2 days | Proficient | Prime - 5 Power - 1 |

October Listing:

| DATE | TITLE | DELIVERY MODE | DURATION | PROFICIENCY LEVEL | FSF SKILL |
|-----------------|---|---------------|----------|-------------------|---------------------|
| 12 & 13 October | Medical Claims & Cost Containment | Physical | 2 days | Intermediate | Prime - 6 Power - 1 |



Insights and Challenges in Managing Green Energy Projects and Their Construction Insurances (CAR & EAR) in ASEAN

19 & 20 January

Physical Class

Site Visit

TIME : 9.00 am - 5.00 pm

DURATION : 2 Days

CPD HOURS : 14 Hours

**PROFICIENCY
LEVEL :** Proficient



Empower Your Expertise in Renewable Energy Risk and Insurance

Learn technical, regulatory, and insurance essentials for green energy projects through interactive sessions and site exposure.

TOPICS:

- Green Energy Projects in Malaysia & ASEAN
- Market Landscape & Industry Practices
- Regulatory Framework & Key Players
- Power Purchase Agreements (PPA)
- Planning & Development of Power Projects
- CAR/EAR Insurance Concepts
- Policy Wording & Clauses
- Risk Management & Project Monitoring
- Loss Mitigation & Claims Handling
- Site Visit, On-ground exposure

LEARNING OUTCOMES:

- Recognise technical challenges in developing green energy projects in Malaysia and ASEAN.
- Understand core principles of risk management for renewable energy initiatives.
- Highlight key features of Power Purchase Agreements in the utility sector.
- Identify best engineering practices for solar, wind, and hydro projects with risk improvement tips.
- Relate risk surveys to exposures under CAR/EAR policies and delay coverage (ALOP/DSU).

MEMBER

Single: RM 1,800 / USD 410

Group of 3: RM 1,700 / USD 390

NON-MEMBER

Single: RM 2,000 / USD 455

Group of 3: RM 1,900 / USD 435



HRD No.: 10001628693

21 & 22 January

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Novice



Learn the Fundamentals of Reinsurance: Concepts, Underwriting, and Claims.

Understand reinsurance essentials: types, processes, and statutory requirements for effective risk management.



MEMBER

Single: RM 1,000 / USD 230

Group of 3: RM 900 / USD 210

NON-MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

TOPICS:

- Introduction to Reinsurance
- Definitions and Key Principles
- Purpose of Reinsurance
- Reinsurance Market Overview
- Types of Reinsurance
- Reinsurance Operations
- Underwriting Process
- Claims Handling
- Statutory Provisions
- Emerging Trends

LEARNING OUTCOMES:

- Understand the origins, definitions, and purpose of reinsurance.
- Explain key legal principles and statutory provisions governing reinsurance.
- Identify basic types and operations of reinsurance in practice.
- Apply fundamental processes in reinsurance underwriting and claims handling.
- Recognize the role of reinsurance in risk management and market stability.



HRD No.: 10001383893

Go to Short Course 

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Foundation in Construction All Risks (CAR) & Erection All Risks (EAR) Insurance

4 & 5 February

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
**PROFICIENCY
LEVEL :** Intermediate



Learn the Essentials of Construction and Erection All Risks Insurance.

Gain practical expertise in CAR and EAR insurance: coverage, underwriting, claims, and risk management simplified.



TOPICS:

- Overview of the CAR and EAR insurance market
- Legal principles and policy structure
- Scope and coverage of CAR and EAR policies
- Differences between CAR and EAR policies
- General perils impacting construction and erection projects
- Specific risks for building, civil, and mechanical works
- Underwriting considerations and required documentation
- Material damage section: coverages, exclusions, and conditions
- Claims handling process for CAR and EAR insurance
- Risk assessment and improvement recommendations

MEMBER

Single: RM 1,200 / USD 275
Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320
Group of 3: RM 1,300 / USD 295

LEARNING OUTCOMES:

- Understand CAR and EAR insurance principles, scope, and policy structure.
- Differentiate coverage, perils, and risks for construction and erection projects.
- Apply underwriting considerations and documentation requirements effectively.
- Interpret material damage sections, exclusions, and special conditions.
- Handle CAR and EAR claims with confidence and best practices.



HRD No.: 10001377351

9 & 10 February

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Intermediate



Unlock Insurance Innovation: Tech, Regulation, and Real-World Applications.

Explore Malaysia's insurance transformation through AI, big data, blockchain, IoT, and regulatory frameworks enhanced with real local case studies for practical relevance.

TOPICS:

- Introduction to Digitalization in Insurance
- Algorithmic & Automated Underwriting
- Big Data Analytics for Insurance
- Insurance Robotics & Intelligent Process Automation
- Blockchain for Policies & Claims
- Drones, Sensors, and IoT for Claims & Risk Surveys
- Digital Claims Management
- Legal & Regulatory Framework for Digitalization
- Digitalization & Financial Dispute Resolution
- Group Case Study – Claims Under Digitalization

LEARNING OUTCOMES:

- Learn how AI, machine learning, and big data improve underwriting accuracy, pricing efficiency, and fraud detection.
- Understand blockchain's role in secure policy issuance, smart contracts, and transparent claims validation.
- Explore how drones, IoT sensors, and telematics enhance claims assessment and decision-making.
- Interpret key Malaysian regulations driving digitalisation, including technology risk, data protection, and digital insurer frameworks.
- Analyse real Malaysian case studies and lessons from digital successes and failures in insurance.

MEMBER

Single: RM 1,200 / USD 275
Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320
Group of 3: RM 1,300 / USD 295



HRD No.: 10001627842

11 & 12 February

Virtual Class

TIME : 9.00 am - 5.00 pm

DURATION : 2 Days

CPD HOURS : 14 Hours

**PROFICIENCY
LEVEL :** Intermediate



Your Guide to Coverage, Underwriting, and Claims in Personal Accident Insurance.

Gain practical knowledge of Personal Accident Insurance for informed underwriting and claims decisions.

TOPICS:

- Introduction and development of Personal Accident Insurance in Malaysia
- Underwriting principles and process for Personal Accident Insurance
- Scope, functionality, and importance of Personal Accident coverage
- Key risk factors and information required for underwriting
- Definitions, conditions, and exclusions in Personal Accident policies
- Introduction to claims process and documentation requirements
- Types of Personal Accident Insurance policies in the Malaysian market
- Common challenges in Personal Accident claims handling
- Benefits and features of Personal Accident Insurance
- Practical case studies and industry insights

LEARNING OUTCOMES:

- Understand the scope, benefits, and importance of Personal Accident Insurance.
- Identify common types of Personal Accident policies and their key features.
- Apply basic underwriting principles and assess risk factors effectively.
- Interpret policy conditions, exclusions, and coverage details accurately.
- Handle Personal Accident claims with confidence and best practices.



MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320

Group of 3: RM 1,300 / USD 295



HRD No.: 10001378311

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2 & 3 March

Virtual Class

TIME : 9.00 am - 5.00 pm

DURATION : 2 Days

CPD HOURS : 14 Hours

**PROFICIENCY
LEVEL :** Novice



Understand the Fundamentals of Fire Insurance and Risk Management.

Learn Fire Insurance fundamentals: coverage, rating, underwriting, and claims for better risk decisions.

TOPICS:

- Introduction to Fire Insurance and its role in Malaysia
- Insurance principles applicable to Fire Insurance
- Elements and concepts of Fire Insurance
- Revised Fire Tariff and liberalization (January 2017)
- Rating factors and mechanism for Fire Insurance
- Extraneous perils under the Revised Fire Tariff
- Policy structure, conditions, and common clauses
- Risk management and underwriting considerations
- Fire Insurance claims process and documentation
- Practical case studies and industry insights

LEARNING OUTCOMES:

- Understand the scope, significance, and principles of Fire Insurance.
- Interpret policy structure, Revised Fire Tariff, and rating mechanisms.
- Identify coverage, perils, and common clauses in Fire Insurance policies.
- Apply basic underwriting and risk assessment techniques.
- Explain Fire Insurance claims procedures and documentation requirements.



MEMBER

Single: RM 1,000 / USD 230

Group of 3: RM 900 / USD 210

NON-MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250



HRD No.: 10001347091

15 & 16 April

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Novice



Understand the Fundamentals of Risk Management for Insurance Professionals.

Explore risk management essentials to strengthen insurance operations and compliance.



TOPICS:

- Meaning, classification, and cost of risk
- Concept, definition, and functions of risk management
- Risk identification techniques and tools
- Risk analysis and evaluation methods
- Risk control strategies and implementation
- Risk financing options and approaches
- Developing a risk management programme
- Administrative process for monitoring and review
- Role and responsibilities of a risk manager
- Practical examples and case studies in insurance risk management

MEMBER

Single: RM 1,000 / USD 230

Group of 3: RM 900 / USD 210

NON-MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

LEARNING OUTCOMES:

- Understand the concept, definition, and functions of risk management.
- Identify and analyse risks using appropriate techniques and tools.
- Apply strategies for risk control and financing effectively.
- Develop and monitor a risk management programme.
- Recognise the role and responsibilities of a risk manager in insurance operations.



HRD No.: TBA

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An In-Depth Understanding of Professional Indemnity/Financial Lines Insurance

20 & 21 April

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Intermediate



Comprehensive Overview of Professional Indemnity and Financial Lines Coverage.

Understand key Financial Lines Insurance covers, claims, and risk management with practical case studies.

TOPICS:

- Legal terminology and Law of Torts relevant to Financial Lines Insurance
- Civil Liability vs. Accidental Negligence and Negligence damages
- Risk management concepts for Financial Lines Insurance
- Coverage under Standard Professional Indemnity Insurance
- Specialized covers: Medical Malpractice, Lawyers' PI, Engineers' PI, and Accountants' PI
- Financial Institution Professional Indemnity (FIPI) coverage
- Directors & Officers Liability Insurance and Banker Blanket Bond
- Cyber Liability and Crime Insurance coverage
- Claims management for Financial Lines Insurance
- Marketing challenges and case studies in Financial Lines products

LEARNING OUTCOMES:

- Understand the principles and legal foundations of Financial Lines Insurance.
- Identify key coverage types under Professional Indemnity and related policies.
- Apply risk management concepts to Financial Lines Insurance.
- Interpret claims handling processes and challenges in liability insurance.
- Analyse real-world case studies and marketing considerations for Financial Lines products.



MEMBER

Single: RM 1,200 / USD 275
Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320
Group of 3: RM 1,300 / USD 295



HRD No.: TBA

22 & 23 April

Virtual Class

TIME : 9.00 am - 5.00 pm

DURATION : 2 Days

CPD HOURS : 14 Hours

**PROFICIENCY
LEVEL :** Intermediate



Explore Accounting Methods for Proportional and Non-Proportional Treaties.

Learn practical applications of reinsurance accounting for proportional and excess of loss treaties.

TOPICS:

- Sources of accounts: Facultative and Treaty
- Process flow for proportional treaties
- Proportional accounting methods and commission structures
- Earned and unearned premium calculations
- Process flow for excess of loss treaties
- Non-proportional accounting methods and premium calculations
- Key accounting terms in slips and wordings
- Alternative commission methods and provisions
- IFRS 17 basics and its impact on reinsurance accounting
- Practical exercises and case-based applications

LEARNING OUTCOMES:

- Understand the uses and principles of reinsurance accounting for different treaty types.
- Apply accounting methods for proportional and excess of loss treaties.
- Calculate earned and unearned premiums and interpret commission alternatives.
- Analyse key accounting terms, provisions, and IFRS 17 basics.
- Perform practical exercises to reinforce technical accounting concepts.

MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320

Group of 3: RM 1,300 / USD 295



HRD No.: TBA

Customising Business Interruption Insurance for SMEs & Strategy of Dialogue and Discourse with their Accountants

27 & 28 April

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
**PROFICIENCY
LEVEL :** Proficient



Your Guide to SME-Focused Business Interruption Insurance Solutions.

Develop tailored Business Interruption Insurance solutions for SMEs using financial data and proactive engagement.

TOPICS:

- Introduction to SMEs and their role in Business Interruption Insurance (BII)
- Challenges, special needs, and vulnerabilities of SMEs
- Advantages of working with SMEs in insurance planning
- Basic concepts and scope of Business Interruption Insurance
- Understanding financial statements and BII terminology
- Policy structure and Gross Profit specifications
- Identifying specified working expenses from financial statements
- Calculating Rate of Gross Profit and estimating sum insured
- Assessing maximum indemnity period and business trends
- Strategies for effective dialogue and engagement with SME accountants

LEARNING OUTCOMES:

- Understand the fundamentals of Business Interruption Insurance and its relevance to SMEs
- Identify SME-specific challenges, vulnerabilities, and financial considerations for BII coverage.
- Interpret financial statements to calculate Gross Profit and estimate sum insured accurately.
- Assess maximum indemnity periods and apply policy specifications effectively.
- Develop strategies for engaging SME clients and accountants in BII planning.



MEMBER

Single: RM 1,500 / USD 345

Group of 3: RM 1,400 / USD 320

NON-MEMBER

Single: RM 1,700 / USD 390

Group of 3: RM 1,600 / USD 365



HRD No.: TBA

29 & 30 April

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Novice



Essential Knowledge for Effective Cargo Risk Management

Build strong foundational knowledge in marine cargo insurance for practical application.



MEMBER

Single: RM 1,000 / USD 230

Group of 3: RM 900 / USD 210

NON-MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

TOPICS:

- Introduction to Marine Cargo Insurance
- Historical Development and Trade Practices
- Principles of Marine Cargo Insurance
- Types of Marine Cargo Policies
- Incoterms and Sales Contracts
- Institute Cargo Clauses (A, B, C)
- Coverage Scope and Exclusions
- Risk Assessment and Underwriting Basics
- Claims Process and Documentation
- Practical Interpretation of Policy Information

LEARNING OUTCOMES:

- Explain key principles and types of marine cargo insurance policies.
- Interpret Incoterms and their role in cargo insurance.
- Identify coverage scope, exclusions, and risk considerations.
- Apply basic underwriting and risk assessment techniques.
- Understand claims procedures and required documentation.



HRD No.: TBA

29 & 30 April

Virtual Class

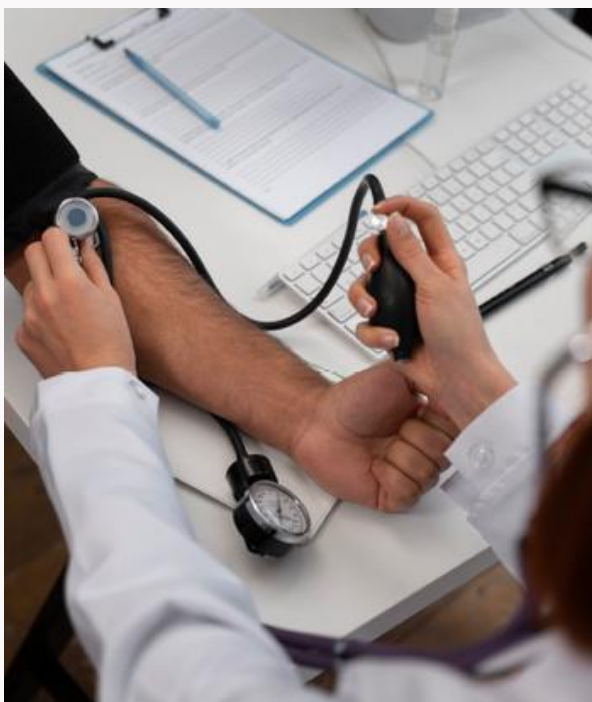
TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Intermediate



Navigate Medical Aspects of Hospital & Surgical Insurance with Confidence

Gain practical insights into hospital and surgical insurance medical aspects.



TOPICS:

- Key Medical Terminology and Abbreviations
- Understanding Sickness and Injuries
- Congenital Conditions and Their Impact on Coverage
- Pre-existing and Long-standing Conditions
- Waiting Periods and Policy Implications
- Medically Necessary Expenses Explained
- Customary and Reasonable Charges
- Room Upgrades for Medical Necessity
- Claims Procedures and Assessment
- Fraud Indicators and Responsibilities of Stakeholders

MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320

Group of 3: RM 1,300 / USD 295

LEARNING OUTCOMES:

- Explain key medical terms and coverage conditions in hospital and surgical insurance.
- Match expenses to benefit categories and calculate admissible claims.
- Interpret medically necessary expenses and customary charges.
- Apply claims procedures and identify potential fraud indicators.
- Understand roles and responsibilities in healthcare delivery and financing.



HRD No.: TBA

6 & 7 May

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Intermediate



Learn Key Processes for Effective Underwriting and Claims Handling

Gain practical insights into underwriting and claims management for general insurance.

TOPICS:

- Fundamentals of General Insurance Underwriting
- Underwriting Process and Key Considerations
- Underwriting Ecosystem and Stakeholder Roles
- Pricing Strategies and Challenges in Underwriting
- Common Underwriting Challenges and Solutions
- Claims Management Concepts and Procedures
- Outsourcing Claims Functions and Its Impact
- Claims Estimation and Reserving Techniques
- Handling Fraudulent and Ex Gratia Claims
- Complaint Handling, Dispute Resolution, and Regulatory Guidelines

LEARNING OUTCOMES:

- Explain the fundamentals and processes of underwriting in general insurance.
- Understand pricing strategies and challenges in underwriting.
- Describe claims management procedures and regulatory requirements.
- Identify approaches for handling disputes, fraud, and ex gratia claims.
- Apply practical techniques for claims estimation and reserving.



MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320

Group of 3: RM 1,300 / USD 295



HRD No.: TBA

Foundation in Machinery Breakdown (MB) & Machinery Breakdown Loss of Profits (MBLOP) Insurance

11 & 12 May

Virtual Class

TIME : 9.00 am - 5.00 pm

DURATION : 2 Days

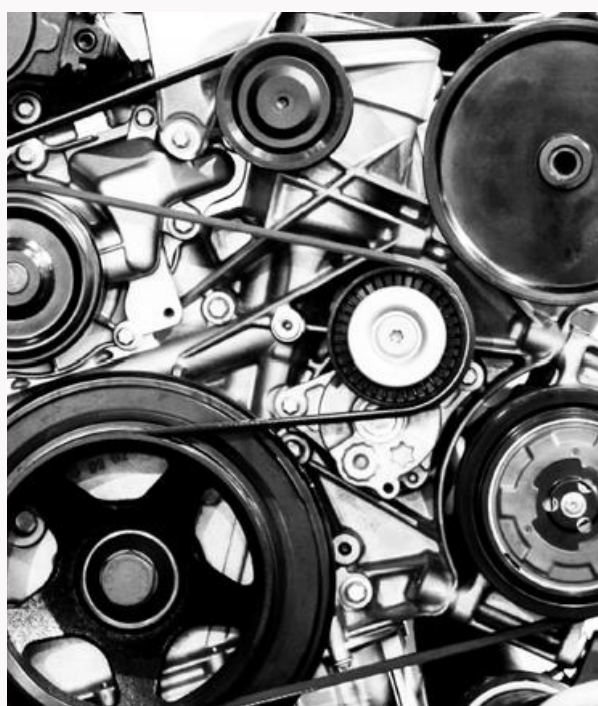
CPD HOURS : 14 Hours

**PROFICIENCY
LEVEL :** Novice



Practical Insights into Machinery Breakdown and MBLOP Policies

Build practical knowledge of machinery breakdown and loss of profits insurance.



TOPICS:

- Overview of Engineering Insurance in Malaysia
- Principles of Insurance Applied to Engineering Risks
- Impact of Machinery Dependency and Technological Changes
- Machinery Breakdown (MB) Insurance Coverage
- Underwriting Process for MB Insurance
- Machinery Breakdown Loss of Profits (MBLOP) Coverage
- Underwriting Process for MBLOP Insurance
- Engineering Risk Survey and Loss Prevention
- Material Damage and Loss of Profits Claims Settlement
- Claims Handling for Engineering Insurance

MEMBER

Single: RM 1,000 / USD 230

Group of 3: RM 900 / USD 210

NON-MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

LEARNING OUTCOMES:

- Explain the principles and importance of engineering insurance.
- Understand MB and MBLOP coverage and underwriting processes.
- Identify risk assessment and survey requirements for engineering insurance.
- Describe claims settlement for material damage and loss of profits.
- Apply practical knowledge to manage machinery breakdown insurance effectively.



HRD No.: TBA

Effective Compliance Audit Process For Insurers

13 & 14 May

Virtual Class

TIME : 9.00 am - 5.00 pm

DURATION : 2 Days

CPD HOURS : 14 Hours

**PROFICIENCY
LEVEL :** Proficient



Effective Compliance Audit Strategies for Insurance Professionals

Gain insights into operational, financial, and market conduct compliance.

TOPICS:

- Compliance Philosophy and IAIS Core Principles
- Malaysian and Global Insurance Failure Case Studies
- Fundamentals of Compliance Audit Process
- Planning and Conducting Compliance Audits
- Audit Reporting and Corrective Actions
- Operational Compliance: Governance, Risk Management, Internal Controls
- Financial Compliance: Capital Adequacy, Valuation, Investments
- Market Conduct Compliance: Intermediaries and Public Disclosure
- Forensic Audit Techniques for Insurance Operations
- Fraud Detection in Underwriting, Claims, and Money Laundering

LEARNING OUTCOMES:

- Explain compliance philosophy and its role in insurance operations.
- Apply audit methodologies to assess operational and financial compliance.
- Identify potential compliance risks and their implications.
- Recommend corrective actions based on audit findings.
- Utilise forensic audit tools to detect fraud and ensure compliance.



MEMBER

Single: RM 1,500 / USD 345

Group of 3: RM 1,400 / USD 320

NON-MEMBER

Single: RM 1,700 / USD 390

Group of 3: RM 1,600 / USD 365



HRD No.: TBA

13 & 14 May

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Proficient



Learn How to Handle Data Risks and Breaches Effectively

Equip insurance professionals with practical data protection compliance skills.



MEMBER

Single: RM 1,500 / USD 345

Group of 3: RM 1,400 / USD 320

NON-MEMBER

Single: RM 1,700 / USD 390

Group of 3: RM 1,600 / USD 365

TOPICS:

- Introduction to Data Protection and Privacy Principles
- Overview of Personal Data Protection Act (PDPA) and Global Regulations (GDPR)
- Roles and Responsibilities of a Data Protection Officer
- Data Governance Framework for Insurance Companies
- Data Mapping and Inventory Management
- Risk Assessment and Data Protection Impact Assessments (DPIA)
- Consent Management and Data Subject Rights
- Data Breach Management and Incident Response
- Third-Party Vendor and Outsourcing Compliance
- Best Practices for Training and Awareness in Data Protection

LEARNING OUTCOMES:

- Explain key data protection principles and regulatory requirements for insurance.
- Implement data governance and compliance frameworks within insurance operations.
- Conduct risk assessments and manage data protection impact assessments.
- Respond effectively to data breaches and regulatory inquiries.
- Ensure compliance through vendor management and staff awareness programs.



HRD No.: TBA

Best Practices in Arranging the C.E.C.R Policy Cover for Your Completed Infrastructure Risks

8 & 9 June

Physical Class

Site Visit

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
**PROFICIENCY
LEVEL :** Advanced



Best Practices for C.E.C.R Coverage on Completed Infrastructure Projects



Learn practical steps to arrange C.E.C.R coverage for completed infrastructure projects.

TOPICS:

- Introduction to Civil Engineering Completed Risk (C.E.C.R) Insurance
- Importance of Insurance for Completed Infrastructure Projects
- Comparison: C.E.C.R vs Fire and Industrial All Risks (IAR) Policies
- Key Perils Covered Under C.E.C.R Policy
- Understanding Policy Wording and Coverage Scope
- Risk Assessment for Completed Engineering Structures
- Claims Handling Process and Documentation Requirements
- Case Studies on Claims for Highways and Infrastructure Projects
- Best Practices in Arranging and Renewing C.E.C.R Policies
- Site Visit and Practical Insights from Real Projects

MEMBER

Single: RM 2,100 / USD 480

Group of 3: RM 2,000 / USD 455

NON-MEMBER

Single: RM 2,300 / USD 525

Group of 3: RM 2,200 / USD 500

LEARNING OUTCOMES:

- Explain the purpose and coverage of C.E.C.R insurance for completed projects.
- Identify key perils and policy wording considerations.
- Apply best practices in arranging and renewing C.E.C.R policies.
- Understand claims handling procedures through real case studies.
- Assess risk factors for completed infrastructure and related issues.



HRD No.: TBA

[Go to Short Course](#)

[Go to Index](#)

Intermediate Motor Insurance - Bodily Injury/Fatal Claims

22 & 23 June

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
**PROFICIENCY
LEVEL :** Intermediate



Practical Skills for Managing Bodily Injury and Fatal Motor Claims

Gain practical skills to manage bodily injury and fatal claims efficiently within legal frameworks.



TOPICS:

- Overview of Motor Insurance and Bodily Injury/Fatal Claims
- Insurance Act & Regulations 1996 Related to Claims
- Road Transport Act 1987 and Civil Law Applications
- Courts Jurisdiction and Civil Procedure for Motor Claims
- Liability Assessment and Recovery Prospects
- Quantification of Bodily Injury and Fatal Claims
- Legal Costs, Interests, and Impact on Quantum
- Out-of-Court Settlements: Advantages and Challenges
- Documentation and Discharge of Liability
- Fraud Prevention and Verification of Consent Orders

MEMBER

Single: RM 1,200 / USD 275
Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320
Group of 3: RM 1,300 / USD 295

LEARNING OUTCOMES:

- Explain civil procedures and legal requirements for motor insurance claims.
- Assess liability and quantify bodily injury and fatal claims accurately.
- Apply effective negotiation techniques for fair settlements.
- Manage claims efficiently through proper documentation and compliance.
- Collaborate confidently with legal professionals and adjusters in claim resolution.



HRD No.: TBA

24 & 25 June

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Intermediate



Comprehensive Introduction to General Insurance Products and Policies

Build a strong foundation in general insurance principles and practices.



TOPICS:

- History and Evolution of Insurance
- Policy Documentation and Interpretation
- Basic Concepts: Risk, Risk Management, Insurance, and Reinsurance
- Overview of Major General Insurance Products
- Principles of Insurance and Their Application
- Fire and Loss of Profit Insurance
- Insurance Laws and Contract Essentials
- Motor and Miscellaneous Insurance Coverage
- Structure and Components of Insurance Policies
- Engineering, Marine, and Personal Lines Insurance

MEMBER

Single: RM 1,200 / USD 275
Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320
Group of 3: RM 1,300 / USD 295

LEARNING OUTCOMES:

- Explain the history and basic concepts of insurance and risk management.
- Apply fundamental principles of insurance and reinsurance.
- Interpret insurance laws, contracts, and policy documentation.
- Identify major general insurance products and their applications.
- Understand the structure and components of insurance policies.



HRD No.: TBA

Go to Short Course 

Go to Index 

An In-Depth Understanding of Machinery Breakdown (MB) & Machinery Breakdown Loss of Profits (MBLOP) Insurance

6 & 7 July

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
**PROFICIENCY
LEVEL :** Intermediate



Practical Knowledge for Managing MB and MBLOP Policies Effectively



Gain specialised knowledge in underwriting and claims for MB and MBLOP insurance.

TOPICS:

- Market Overview and Developments in Engineering Insurance
- Boiler and Pressure Vessel Coverage and Underwriting Considerations
- Machinery Breakdown Insurance: Clauses, Extensions, and Risk Assessment
- MB Loss of Profits: Coverage, Indemnity Period, and Underwriting Provisions
- Electronic Equipment Insurance: Sections, Exclusions, and Extensions
- Deterioration of Stocks and Storage Tank Coverage
- Civil Engineering Completed Risk (CECR): Features and Underwriting Requirements
- Engineering Risk Survey: Objectives, Benefits, and Reporting
- Proposal Forms and Questionnaires for MB and MBLOP Policies
- Root Cause Analysis and Maintenance Strategies for Loss Prevention

MEMBER

Single: RM 1,200 / USD 275
Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320
Group of 3: RM 1,300 / USD 295

LEARNING OUTCOMES:

- Explain market trends and technical aspects of MB and MBLOP insurance.
- Interpret policy wording, clauses, and underwriting requirements for engineering risks.
- Apply risk assessment and survey techniques for machinery and related assets.
- Manage claims processes and evaluate root causes of machinery breakdowns.
- Develop proactive maintenance and loss prevention strategies for insured equipment.



HRD No.: TBA

Intermediate Treaty Reinsurance Contract Wordings

8 & 9 July

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
**PROFICIENCY
LEVEL :** Intermediate



Comprehensive Training on Treaty Reinsurance Contract Wordings

Gain practical skills in analyzing and drafting treaty reinsurance contract wordings.



TOPICS:

- Introduction to Treaty Reinsurance and Its Applications
- Structure and Components of Reinsurance Contracts
- Types of Treaty Contracts: Proportional vs Non-Proportional
- Risk Details for Proportional Treaty Contracts
- Risk Details for Excess of Loss Treaty Contracts
- Key Clauses in Proportional Contracts
- Key Clauses in Excess of Loss Contracts
- Warranties, Conditions Precedent, and Exclusions
- Achieving Contract Certainty and Avoiding Pitfalls
- Practical Aspects of Drafting, Reviewing, and Negotiating Treaty Wordings

MEMBER

Single: RM 1,200 / USD 275
Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320
Group of 3: RM 1,300 / USD 295

LEARNING OUTCOMES:

- Explain the structure and types of treaty reinsurance contracts.
- Interpret key clauses and risk details for proportional and excess of loss treaties.
- Apply principles of contract certainty and identify drafting pitfalls.
- Analyze advantages and limitations of different treaty structures.
- Demonstrate practical skills in reviewing and negotiating treaty wordings.



HRD No.: TBA

A Practical Perspective of Marine Cargo Insurance

13 & 14 July

Physical Class

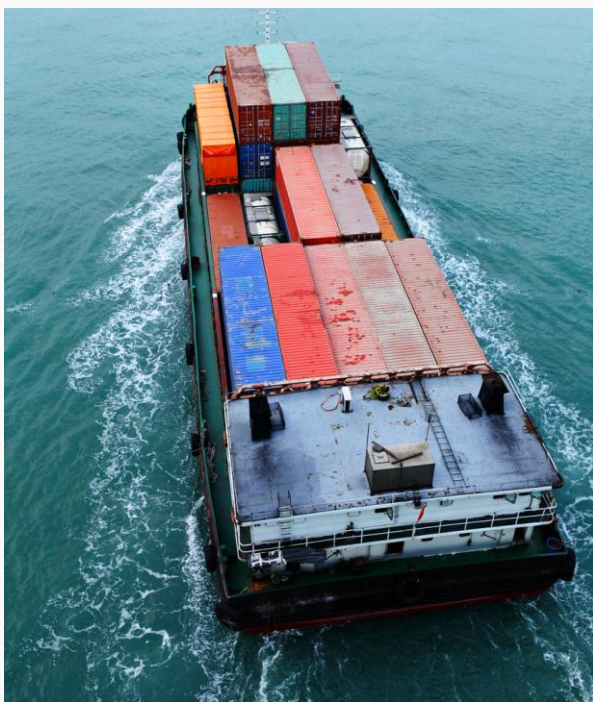
TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
**PROFICIENCY
LEVEL :** Intermediate



Build Confidence in Marine Cargo Underwriting and Claims Handling

Acquire practical insights into marine cargo insurance principles, policies, and underwriting.



TOPICS:

- Overview of Marine Insurance Act 1906 and Key Sections
- Revised Institute Cargo Clauses (A, B, C) – 2009 vs 1982
- Principles of Marine Cargo Insurance
- War and Strikes Clauses Overview
- Policy Drafting for Various Marine Cargo Policies
- Cargo Risk Assessment and Underwriting Considerations
- Computing Cargo Sum Insured and Duty Insurance
- Technical Rating and Application of Exclusions
- Application and Analysis of Incoterms 2010
- Case Studies on Marine Cargo Insurance Practices

MEMBER

Single: RM 1,500 / USD 345

Group of 3: RM 1,400 / USD 320

NON-MEMBER

Single: RM 1,700 / USD 390

Group of 3: RM 1,600 / USD 365

LEARNING OUTCOMES:

- Explain principles and legal framework of marine cargo insurance.
- Draft marine cargo policies and apply mandatory clauses accurately.
- Interpret Incoterms and Institute Cargo Clauses for coverage decisions.
- Assess cargo risks and apply underwriting considerations for quotations.
- Analyse exclusions and technical rating through practical case studies.



HRD No.: TBA

[Go to Short Course](#)

[Go to Index](#)

How to Minimize Third Party Losses in Construction All Risks Policy Exposures

3 & 4 August

Physical Class

Site Visit

TIME : 9.00 am - 5.00 pm

DURATION : 2 Days

CPD HOURS : 14 Hours

**PROFICIENCY
LEVEL :** Advanced



Practical Insights into CAR Policy and TPL Risk Management

Learn practical strategies to minimize third-party losses under CAR policy exposures.

TOPICS:

- Introduction to Contractors All Risks (CAR) Policy
- Structure and Key Sections of CAR Policy
- Understanding Third Party Loss (TPL) Exposures in Construction Projects
- Section II Coverage: Property Damage and Bodily Injury
- Common TPL Scenarios: Neighboring Properties and Underground Utilities
- Key Clauses and Endorsements (VRWS, Underground Cables, Precautionary Measures)
- Role and Responsibilities of Insurers and Contractors in TPL Management
- Stakeholder Coordination and Risk Mitigation Strategies
- Steps for Applying Section II Coverage Effectively
- Case Studies and Practical Applications of Clauses

LEARNING OUTCOMES:

- Explain the role of insurers and contractors in managing third-party exposures.
- Identify common third-party loss scenarios and applicable CAR policy clauses.
- Interpret Section II coverage and endorsements for liability control.
- Apply best practices and case study insights to minimize TPL risks.
- Coordinate stakeholder actions for effective third-party risk mitigation.



MEMBER

Single: RM 2,100 / USD 480

Group of 3: RM 2,000 / USD 455

NON-MEMBER

Single: RM 2,300 / USD 525

Group of 3: RM 2,200 / USD 500



HRD No.: TBA

Go to Short Course

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5 & 6 August

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Intermediate



Learn Risk Selection and Underwriting Process for Life Insurance

Gain practical knowledge of life underwriting principles and processes.



TOPICS:

- Introduction to Life Underwriting and Its Importance
- Roles and Responsibilities of Underwriting Personnel
- Authority Levels and Approaches in Underwriting
- Principles of Risk Selection in Life Insurance
- Tools and Resources Used in Underwriting
- Classification of Underwriting: Standard, Sub-standard, Medical, Non-medical
- Underwriting Process Flow: From Proposal to Decision
- Documentation and Sources for Underwriting Decisions
- Common Challenges in Life Underwriting
- Practical Case Studies and Application of Concepts

MEMBER

Single: RM 1,200 / USD 275
Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320
Group of 3: RM 1,300 / USD 295

LEARNING OUTCOMES:

- Explain the concept and objectives of life underwriting.
- Apply principles of risk selection and classification in underwriting.
- Identify required documents and tools for underwriting decisions.
- Understand the process flow from proposal to final decision.
- Analyse case studies to apply underwriting concepts in practice.



HRD No.: TBA

An In-Depth Understanding of Casualty/General Liability Insurance

12 & 13 August

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
**PROFICIENCY
LEVEL :** Proficient



Learn Liability Coverage, Risk Management, and Emerging Trends

Gain practical knowledge of liability insurance products, coverage, and risk management strategies.

TOPICS:

- Law of Torts and Legal Terminology Related to Liability
- Comprehensive General Liability and Contractual Liability Insurance
- Civil Liability, Accidental Negligence, and Negligence Explained
- Specialized Liability Lines: Bailee's, Freight Forwarders, Contractors All Risk
- Risk Management Strategies in Liability Insurance
- Employers Liability Insurance and SOCSO Act Implications
- Overview of Casualty and Liability Insurance Products
- Emerging Trends: Pollution, Environmental Liability, and Cyber Liability
- Public Liability and Products Liability Coverage and Extensions
- Claims Handling Process and Marketing Challenges for Liability Insurance

LEARNING OUTCOMES:

- Explain legal concepts and principles related to liability insurance.
- Identify and differentiate various liability insurance products and coverage.
- Apply risk management strategies and underwriting methodologies for liability risks.
- Understand emerging liability trends and their implications for insurance.
- Demonstrate practical skills in claims handling and marketing liability products.



MEMBER

Single: RM 1,500 / USD 345

Group of 3: RM 1,400 / USD 320

NON-MEMBER

Single: RM 1,700 / USD 390

Group of 3: RM 1,600 / USD 365



HRD No.: TBA

ASEAN Reinsurance Programme Reinsurance Accounting

17 & 18 August

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
**PROFICIENCY
LEVEL :** Proficient



Practical Training on Reinsurance Accounting for ASEAN Insurance Professionals



Gain practical knowledge of reinsurance accounting processes for proportional and XL treaties.

TOPICS:

- Introduction to Reinsurance Accounting and Its Importance
- Sources of Reinsurance Accounts and Documentation
- Accounting Terms in Slips and Treaty Wordings
- Administration Process for Proportional Treaties
- Key Accounting Items in Proportional Treaty Accounts
- Administration Process for Excess of Loss (XL) Treaties
- Key Accounting Items in XL Treaty Accounts
- Unearned Premium Calculation Methods
- Commission Structures: Flat Percentage and Sliding Scale
- Overview of IFRS 17 and Its Impact on Reinsurance Accounting

MEMBER

Single: RM 1,500 / USD 345

Group of 3: RM 1,400 / USD 320

NON-MEMBER

Single: RM 1,700 / USD 390

Group of 3: RM 1,600 / USD 365

LEARNING OUTCOMES:

- Explain the uses and key terms of reinsurance accounting for proportional and XL treaties.
- Apply administration processes and accounting items for treaty accounts.
- Calculate unearned premiums and apply commission methods accurately.
- Interpret accounting provisions and alternatives for reinsurance commissions.
- Understand the basics of IFRS 17 and its relevance to reinsurance accounting.



HRD No.: TBA

An In-Depth Understanding of Professional Indemnity/Financial Lines Insurance

7 & 8 September

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Intermediate



Comprehensive Overview of Professional Indemnity and Financial Lines Coverage.

Understand key Financial Lines Insurance covers, claims, and risk management with practical case studies.

TOPICS:

- Legal terminology and Law of Torts relevant to Financial Lines Insurance
- Civil Liability vs. Accidental Negligence and Negligence damages
- Risk management concepts for Financial Lines Insurance
- Coverage under Standard Professional Indemnity Insurance
- Specialized covers: Medical Malpractice, Lawyers' PI, Engineers' PI, and Accountants' PI
- Financial Institution Professional Indemnity (FIPI) coverage
- Directors & Officers Liability Insurance and Banker Blanket Bond
- Cyber Liability and Crime Insurance coverage
- Claims management for Financial Lines Insurance
- Marketing challenges and case studies in Financial Lines products

LEARNING OUTCOMES:

- Understand the principles and legal foundations of Financial Lines Insurance.
- Identify key coverage types under Professional Indemnity and related policies.
- Apply risk management concepts to Financial Lines Insurance.
- Interpret claims handling processes and challenges in liability insurance.
- Analyse real-world case studies and marketing considerations for Financial Lines products.



MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320

Group of 3: RM 1,300 / USD 295



HRD No.: TBA

Go to Short Course 

Go to Index 

Awareness Programme on Environmental Social Governance for Insurance

9 & 10 September

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
**PROFICIENCY
LEVEL :** Intermediate



Driving Sustainability Through ESG in Insurance Operations

Gain practical insights into ESG principles and their impact on insurance operations.



MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320

Group of 3: RM 1,300 / USD 295

TOPICS:

- Introduction to ESG: Concepts and Definitions
- Impact of ESG on Insurance Companies and Operations
- Universal Declaration of Human Rights (UDHR) and Its Relevance
- Best Practices in Human Rights: Case Studies
- Integrating ESG into Underwriting and Product Development
- Sustainability Goals and Their Role in Insurance
- Recycling Processes: Linear vs Circular Economy
- Challenges and Considerations in ESG Implementation
- Legal Initiatives and Regulatory Framework for ESG
- Risk Management and Future ESG Opportunities in Insurance

LEARNING OUTCOMES:

- Explain ESG concepts and their significance in insurance operations.
- Integrate ESG principles into underwriting and product development processes.
- Analyse sustainability goals and recycling models for insurance practices.
- Interpret legal initiatives and industry standards for ESG compliance.
- Identify risk management strategies and future ESG opportunities in insurance.



HRD No.: TBA

Fire: Advanced Insights into Fire Insurance Claims

21 & 22 September

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
PROFICIENCY LEVEL : Intermediate



Learn Effective Strategies for Fire Insurance Claims Handling

Gain practical insights into fire insurance claims investigation and indemnity practices.

TOPICS:

- Essentials of a Binding Contract in Insurance
- Structure and Key Elements of an Insurance Contract
- Principles of Insurance Applied to Fire Insurance Claims
- Methods and Main Aspects of Claims Investigation
- Indemnity Principles and Practices in Fire Insurance
- Common Clauses and Endorsements Relevant to Fire Claims
- Claims Procedures and Documentation Requirements
- Challenges and Issues in Fire Insurance Claims Handling
- Case Studies on Fire Insurance Claims Resolution
- Best Practices for Stakeholder Coordination in Fire Claims

MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320

Group of 3: RM 1,300 / USD 295

LEARNING OUTCOMES:

- Explain the essentials of binding and insurance contracts in fire claims.
- Apply principles of insurance to fire insurance claims handling.
- Conduct claims investigations using appropriate methods and practices.
- Interpret indemnity measures and apply them in claims resolution.
- Identify and manage claims procedures and common issues effectively.



HRD No.: TBA

Go to Short Course 

Go to Index 

Intermediate Motor Insurance - Claims Handling and Loss Assessment

23 & 24 September

Virtual Class

TIME : 9.00 am - 5.00 pm
DURATION : 2 Days

CPD HOURS : 14 Hours
**PROFICIENCY
LEVEL :** Intermediate



Practical Training on Motor Insurance Claims Handling and Loss Assessment

Learn efficient and accurate methods for motor claims handling and loss assessment.



MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320

Group of 3: RM 1,300 / USD 295

TOPICS:

- Laws and Principles Governing Motor Insurance Claims
- Types of Motor Insurance Claims: Own Damage, Windscreen, Theft
- Third Party Property Damage (TPPD) and Bodily Injury (TPBI) Claims
- Claims Settlement Process and Best Practices
- Interpretation of Policy Wordings, Clauses, and Warranties
- Basis of Settlement and Payment Procedures
- Alternate Dispute Resolution in Motor Claims
- Roles of Adjusters and Solicitors in Claims Handling
- Salvage and Recovery Process
- Fraud Detection and Control Methods in Claims Management

LEARNING OUTCOMES:

- Explain laws and principles related to motor insurance claims handling.
- Evaluate different types of motor insurance claims and settlement processes.
- Interpret policy wordings and apply them in claims decisions.
- Apply best practices for salvage, recovery, and fraud prevention.
- Collaborate effectively with adjusters and solicitors in dispute resolution.



HRD No.: TBA

[Go to Short Course](#)

[Go to Index](#)

Underwriting D&O Liability Insurance: Legal Framework & Best Practices in Malaysia

28 & 29 September

Virtual Class

TIME : 9.00 am - 5.00 pm

DURATION : 2 Days

CPD HOURS : 14 Hours

**PROFICIENCY
LEVEL :** Proficient



Build Confidence in Managing D&O Insurance Risks Effectively

Gain practical insights into underwriting D&O liability within Malaysia's legal framework.



MEMBER

Single: RM 1,500 / USD 345

Group of 3: RM 1,400 / USD 320

NON-MEMBER

Single: RM 1,700 / USD 390

Group of 3: RM 1,600 / USD 365

TOPICS:

- Introduction to D&O Liability Insurance and Its Importance
- Malaysian Legal Framework Governing D&O Liability
- Roles and Responsibilities of Directors and Officers
- Common Sources of D&O Claims and Emerging Risks
- Policy Structure: Coverage, Exclusions, and Extensions
- Underwriting Considerations for D&O Liability Insurance
- Risk Assessment and Pricing Strategies
- Regulatory Compliance and Corporate Governance Requirements
- Claims Handling and Litigation Trends in Malaysia
- Best Practices and Case Studies in D&O Underwriting

LEARNING OUTCOMES:

- Explain the legal framework and governance requirements for D&O liability in Malaysia.
- Interpret policy wording, coverage scope, exclusions, and extensions.
- Apply underwriting principles and risk assessment techniques for D&O insurance.
- Evaluate claims handling processes and litigation trends in D&O liability.
- Implement best practices for pricing and managing D&O risks effectively.



HRD No.: TBA

12 & 13 October

Physical Class

TIME : 9.00 am - 5.00 pm

DURATION : 2 Days

CPD HOURS : 14 Hours

**PROFICIENCY
LEVEL :** Intermediate



Effective Strategies for Medical Claims Management and Cost Control

Learn practical strategies to manage medical claims and control costs effectively.

TOPICS:

- Roles and Responsibilities of Medical Claims Handlers
- Challenges of Rising Medical Claim Costs and Business Retention
- Basic Claims Statistics and Their Implications
- Identifying Reasons for High Loss Ratios
- Claims Measures and Cost Control Strategies
- Handling Complex and Difficult Medical Claims
- Role of Third-Party Administrators (TPAs) in Claims Management
- Impact of Uncontrolled Claims on Insurance Sustainability
- Common Types of Medical Claims Fraud and Prevention Methods
- Case Studies and Best Practices in Medical Claims Management

MEMBER

Single: RM 1,200 / USD 275

Group of 3: RM 1,100 / USD 250

NON-MEMBER

Single: RM 1,400 / USD 320

Group of 3: RM 1,300 / USD 295

LEARNING OUTCOMES:

- Explain the principles of medical claims management and cost containment.
- Identify reasons for high loss ratios and apply corrective measures.
- Implement strategies to prevent medical claims fraud effectively.
- Collaborate with TPAs and stakeholders for efficient claims handling.
- Analyze case studies to apply best practices in medical claims management.



HRD No.: TBA

Go to Short Course 

Go to Index 

02

ON- DEMAND



01

Drone Insurance
Underwriting (Workshop)

Category: Aviation

4
Hours

02

Risks And Liabilities in MRO
Operations: From An
Insurance Perspective

Category: Aviation

4
Hours

03

Aviation Insurance - The
Roles of Adjusters/Surveyors
In Processing Claims

Category: Aviation

2
Days

04

Airport Owner's and Ground
Handlers' Liability Insurance

Category: Aviation

1
Day

05

Aviation Insurance -
Understanding Policies,
Clauses, and Endorsements

Category: Aviation

1
Day

06

Air Cargo Logistics
Operations: Understanding
Risks and Liabilities

Category: Aviation

2
Days

07

Airport Ground Handler
Operations: Understanding
Risks and Liabilities

Category: Aviation

2
Days

08

General Insurance Training
For The Board of Directors

Category: BODs

2
Days

09

Policy Coverage & Marketing
and Claims

Category: Claims

2
Days

10

Technical Underwriting -
Engineering Class

Category: Engineering

2
Days

11

Understanding Impact of
ESG to The Insurance
Industry

Category: ESG

2
Days

12

Risk Management Solutions
for Financial Lines and
Casualty Liability Exposures

Category: Financial Lines

2
Days

13

Specialised Financial Lines
and Casualty Liability
Coverage

Category: Financial Lines

2
Days

14

Intermediate Fire Insurance

Category: Fire

2
Days

15

Advance Fire Insurance

Category: Fire

2
Days

16

Technical Underwriting -
Revised Fire Tariff 2.0

Category: Fire

2
Days

17

Technical Underwriting -
Fire Insurance

Category: Fire

2
Days

18

Insights Into Fire Insurance
Claims and Case Study

Category: Fire

2
Days

19

Intermediate Fire Clause - How
to Apply the Right Clauses for
Maximum Protection

Category: Fire

2
Days

20

Overview of General
Insurance

Category: General Insurance

2
Days

21

The Principle of Insurance
and Its Application

Category: General Insurance

2
Days

22

Understanding General
Insurance Business (For
Internal Auditors)

Category: General Insurance

2
Days

23

Demystifying the Intricacies
of IAR & MB Insurance
Claims

Category: IAR & MB

2
Days

24

Technical Training in IAR & MB
Insurance - Policy Interpretation,
Claims and Case Studies

Category: IAR & MB

2
Days

25

Insurance Investigation
Strategies - Detecting
Violations and Fraud

Category: Investigations

2
Days

26

Foundation in Liability
Insurance

Category: Liability

2
Days

27

Technical Underwriting -
Marine Insurance

Category: Marine

2
Days

28

Foundation Course in
Marine Cargo

Category: Marine Cargo

2
Days

29

Is the Medical Condition or
Treatment Likely To Be
Covered?

Category: Medical & Health

2
Days

30

Medical & Health Insurance –
Medical Aspects of Hospital
& Surgical Insurance

Category: Medical & Health

2
Days

31

Foundation Course in
Miscellaneous Insurance

Category: Miscellaneous

2
Days

32

Technical Underwriting -
Miscellaneous Classes –
Burglary, Money, GIT, Fidelity

Category: Miscellaneous

2
Days

33

Technical Underwriting -
Motor Insurance

Category: Motor

2
Days

34

Technical Underwriting -
Motor Tariff

Category: Motor

2
Days

35

Understanding Motor
Insurance (Underwriting and
Claims)

Category: Motor

2
Days

36

Intermediate Motor
Insurance: Bodily Injury /
Fatal Claims

Category: Motor Insurance

2
Days

37

Non-Admitted Insurance Practices in Malaysia

Category: Non-Admitted

2
Days

38

Insurance and Underwriting for Auditors

Category: Underwriting

2
Days

39

Technical Underwriting - Liability Classes - Public Liability, Product Liability, Directors & Officers, Professional Indemnity

Category: Underwriting

2
Days

40

Technical Underwriting - Personal Accident, Travel Insurance and Medical Insurance

Category: Underwriting

2
Days

41

Technical Underwriting - Understanding Insurance and Underwriting

Category: Underwriting

2
Days

42

Tort and Civil Liability & Underwriting Information

Category: Underwriting

2
Days

43

Streetwise Recruitment Programme & Business Opportunity Presentation

Category: Life Insurance

1
Day

44

Pre - Contract for Insurance General Agents (PCAB) TTT

Category: Life Insurance

1
Day

45

RFP Module 2 : Risk Management and Insurance Planning

Category: Life Insurance

2
Days

46

RFP Module 2 Shariah : Risk Management and Takaful Planning

Category: Life Insurance

2
Days



Asian
Institute of
Insurance

03

PROFESSIONAL CERTIFICATION

Version Date:
Updated on 22/12/2025

Disclaimer:

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BASIC CERTIFICATE COURSE IN INSURANCE LOSS ADJUSTING (BCCILA)



Licensing Programme:

This licensing programme is thoughtfully designed to empower professionals in insurance loss adjusting with the essential knowledge and practical expertise needed to excel in their roles. Recognising the pivotal role of effective loss adjusting in the insurance industry, this course combines comprehensive theoretical foundations with hands-on technical skills to ensure proficiency in all aspects of the loss adjusting process.

Important Requirement:

Completion of BCCILA Part A – Fundamentals of Insurance & Loss Adjusting is mandatory before progressing to your chosen specialisation in Motor or Non-Motor Adjusting.

| Part | Duration | Fees | Date | | | |
|---------------|----------|---------------------|--|--|--|--|
| Part A | 21 hours | RM 330 / USD 80 | Virtual (e-learning access for 1 month) | | | |
| | | | Intake 1 | Intake 2 | Intake 3 | Intake 4 |
| Part B | 14 hours | RM 900 / USD 210 | 9 March (Virtual Class) & 16 March (F2F @ MRC Office) | 4 May (Virtual Class) & 11 May (F2F @ MRC Office) | 6 July (Virtual Class) & 13 July (F2F @ MRC Office) | 5 October (Virtual Class) & 12 October (F2F @ MRC Office) |
| Part C | 14 hours | RM 600 / USD 140 | 10 & 11 March (Virtual Class) | 5 & 6 May (Virtual Class) | 7 & 8 July (Virtual Class) | 13 & 14 October (Virtual Class) |

BASIC CERTIFICATE COURSE INSURANCE & TAKAFUL BROKING (BCCITB)

Licensing Programme:

This licensing programme is designed to provide insurance and takaful brokers with a comprehensive understanding of the principles and current practices of both insurance and takaful, including their key differences. Participants will also gain foundational knowledge of Shari'ah principles related to takaful and associated contracts, along with technical expertise and insights into how these elements interconnect.

Programme Objective:

The objective of this course is to equip insurance and takaful brokers with the knowledge and skills necessary to perform their roles effectively and professionally, while adhering to the highest ethical standards.



Programme Content:

| PART A | PART B | PART C | PART D |
|--|---|---|--|
| <ul style="list-style-type: none">• Concept of Risk and Risk Management• Principle of Insurance (Conventional and Takaful)• The Market Place• Legislation and Consumer Protection | <ul style="list-style-type: none">• Retakaful and Reinsurance• General Insurance and Takaful Products• Life Insurance Products• Family Takaful Products• Insurance and Takaful Products• Claims Procedures and Process | <ul style="list-style-type: none">• Introduction to Shari'ah• Basic Muamalat | <ul style="list-style-type: none">• Insurance and Takaful Broking• Broking Business Operation• Soft Skills Requirement• Business Ethics• New Development in the Industry |

| Duration | Fees | Date | | | |
|----------|-----------------------|-----------------------------------|-------------------------------|---------------------------------|--|
| | | Intake 1 | Intake 2 | Intake 3 | Intake 4 |
| 42 hours | RM 1,272 / USD 290 | 3 - 5 March & 10 - 12 March | 5 - 7 May & 12 - 14 May | 7 - 9 July & 14 - 16 July | 6 - 8 October & 13 - 15 October |

BASIC AGENCY MANAGEMENT COURSE (BAMC) TRAIN THE TRAINER COURSE

| Duration | Fees | Date |
|----------|----------|--------------------|
| 3 days | RM 2,100 | 27 - 29 April 2026 |

BASIC AGENCY MANAGEMENT COURSE (BAMC) TRAIN THE TRAINER REFRESHER COURSE

| Duration | Fees | Date |
|----------|------------------|---------------|
| 1 day | RM 500 / USD 115 | 30 April 2026 |



Overview:

The TTT-BAMC programme is designed to prepare skilled trainers to deliver the Basic Agency Management Course (BAMC) within the insurance industry. This specialized training focuses on enhancing participants' instructional capabilities, familiarizing them with the BAMC curriculum, and applying effective teaching methodologies tailored to agency management.

Through this programme, participants will develop expertise in:

- Adult learning principles
- Presentation and facilitation techniques
- Instructional strategies
- Assessment and evaluation methods

Targeted at experienced insurance professionals and individuals with agency management expertise, TTT-BAMC aims to cultivate competent trainers who can successfully guide and mentor future agency managers in the insurance sector.

EV BATTERY MANAGEMENT SYSTEM FOR CLAIM AND LOSS ADJUSTER

Overview:

As the automotive industry shifts toward sustainability, understanding electric vehicles (EVs) has become essential for claims professionals and loss adjusters. To meet this need, the Asian Institute of Insurance (Aii), in collaboration with Beijiao Asia Tech (Beijing) Energy Technology Co. Ltd, presents a specialized training programme designed to enhance expertise in handling EV-related claims. This programme provides in-depth knowledge of EV claim and loss adjustment processes, accident investigation standards for scenarios such as collisions, wading, and fire incidents, as well as anti-fraud strategies to identify and counter fraudulent practices in repair shops.

Structured into 2 levels and conducted fully in English, the programme combines theoretical learning with practical skill development, including on-site investigation techniques and fraud detection based on real case studies. Upon successful completion, participants will receive a joint certification from Aii and Beijiao Asia Tech, equipping them with the knowledge and hands-on skills to manage EV claims effectively and strengthen their role in the evolving insurance landscape.



PROGRAMME DATE:

Level 1: 6 – 9 April 2026 (4 days)

Level 2: 11 – 14 May 2026 (4 days)



EXAM DATE:

Level 1: 9 May 2026

Level 2: 6 June 2026



TRAINING VENUE & DELIVERY MODE:

Level 1: Aii Training Room, Level 2, AICB Building, Kuala Lumpur (Classroom)

Level 2: Aii Training Room, Level 2, AICB Building, Kuala Lumpur (Classroom & On-Site Learning)



CPD HOURS (TOTAL 64):

Level 1: 32 Hours

Level 2: 32 Hours



EV BATTERY MANAGEMENT SYSTEM FOR UNDERWRITER AND ACTUARY

Overview:

This programme, delivered in partnership with Beijiao Asia Tech (Beijing) Energy Technology Co. Ltd, is structured into two levels and conducted entirely in English. Upon successful completion, participants will receive a certification issued by the Asian Institute of Insurance (Aii). Designed for professionals in the insurance sector, the course provides comprehensive knowledge of electric vehicle (EV) structures, the three core electric systems: battery, motor, and electric control and EV insurance terms and policies. It also covers advanced anti-fraud identification techniques to help participants detect and prevent fraudulent practices effectively.

In addition to theoretical learning, the programme emphasizes practical skill development through case studies of mainstream EV models such as BYD and Tesla. Participants will gain the ability to assess EV-related risks, calculate insurance premiums accurately, and apply technical knowledge to underwriting and estimation processes. By the end of the programme, attendees will be equipped with the expertise to manage EV insurance operations confidently and professionally in the evolving automotive landscape.



PROGRAMME DATE:

Level 1: 6 – 8 April 2026 (3 days)

Level 2: 11 – 13 May 2026 (3 days)



EXAM DATE:

Level 1: 9 May 2026

Level 2: 6 June 2026



TRAINING VENUE & DELIVERY MODE:

Level 1: Aii Training Room, Level 2, AICB Building, Kuala Lumpur (Classroom)

Level 2: Aii Training Room, Level 2, AICB Building, Kuala Lumpur (Classroom & On-Site Learning)



CPD HOURS (TOTAL 48):

Level 1: 24 Hours

Level 2: 24 Hours



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PROFESSIONAL QUALIFICATION

Disclaimer:

The information provided is accurate at the time of publication. Aii reserves the right to amend the content without prior notice, however will make every effort to inform all participants of such changes in a timely manner



GENERAL ADMINISTRATION AND MANAGEMENT PROGRAMME (GAMP)

Overview:

This Professional Qualification programme is designed to equip professionals with in-demand knowledge, technical skills, and industry best practices. Strengthen your expertise, enhance your career prospects, and earn a prestigious designation that opens doors across insurance, finance, and related sectors.

Your Path to Professional Recognition

The programme offers four progressive tiers of achievement:

- Certificate of Asian Institute of Insurance (CAii)
- Associateship of Asian Institute of Insurance (AAii) – Level 1
- Associateship of Asian Institute of Insurance (AAii) – Level 2
- Fellowship of Asian Institute of Insurance (FAii)

Academic Calendar::

| Certificate of Asian Institute of Insurance (CAii) | |
|--|---------------------------------------|
| Programme Intake | Open Enrollment Throughout the Year |
| Examination Session | Open Exam Session Throughout the Year |

| | | | |
|--|----------|----------|----------|
| <ul style="list-style-type: none"> • Associate of Asian Institute of Insurance (AAii) Level 1 • Associate of Asian Institute of Insurance (AAii) Level 2 | | | |
| Programme Intake | Feb 2026 | Jun 2026 | Oct 2026 |
| Examination Session | May 2026 | Sep 2026 | Jan 2027 |

| Fellowship of Asian Institute of Insurance (FAii) | |
|---|---------------------------------------|
| Programme Intake | Open Enrollment Throughout the Year |
| Examination Session | Open Exam Session Throughout the Year |



LIFE ADMINISTRATION AND MANAGEMENT PROGRAMME (LAMP)

Overview:

The Life Administration and Management Programme (LAMP) by the Asian Institute of Insurance is your gateway to career excellence in the life insurance and family takaful sectors. Whether you're starting your journey or advancing toward leadership, LAMP equips you with the knowledge and skills to thrive in a dynamic industry.

Your Path to Professional Recognition

The programme offers four progressive tiers of achievement:

- Certificate of Life Administration & Management Programme (Certificate of LAMP)
- Associateship of Life Administration & Management Programme Level 1 (Associateship of LAMP L1)
- Associateship of Life Administration & Management Programme Level 2 (Associateship of LAMP L2)
- Fellowship of Life Administration & Management Programme (Fellowship of LAMP)

Academic Calendar::

| Certificate of Life Administration & Management Programme (Certificate of LAMP) | | | |
|---|---------------------------------------|----------|----------|
| Programme Intake | Open Enrollment Throughout the Year | | |
| Examination Session | Open Exam Session Throughout the Year | | |
| <ul style="list-style-type: none">• Associateship of Life Administration & Management Programme Level 1 (Associateship of LAMP L1)• Associateship of Life Administration & Management Programme Level 2 (Associateship of LAMP L2) | | | |
| Programme Intake | Feb 2026 | Jun 2026 | Oct 2026 |
| Examination Session | May 2026 | Sep 2026 | Jan 2027 |
| Fellowship of Life Administration & Management Programme (Fellowship of LAMP) | | | |
| Programme Intake | Open Enrollment Throughout the Year | | |
| Examination Session | Open Exam Session Throughout the Year | | |





Asian
Institute of
Insurance

05

E - LEARNING

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SHORT COURSE SERIES:

Our range of short courses provides quick, targeted upskilling and reskilling solutions, designed for professionals seeking to refresh their knowledge or quickly dive into new topics.



Foundation Course in Miscellaneous Accident Insurance

Member
RM 310 / USD 80

Non-Member
RM 380 / USD 95

14 CPD
Hours

3 Months
Validity



Foundation Course in Fire Insurance

Member
RM 260 / USD 65

Non-Member
RM 330 / USD 90

14 CPD
Hours

3 Months
Validity



Foundation Course in General Insurance Company Operations

Member
RM 220 / USD 55

Non-Member
RM 290 / USD 80

14 CPD
Hours

3 Months
Validity



Foundation Course in Reinsurance

Member
RM 220 / USD 55

Non-Member
RM 290 / USD 80

14 CPD
Hours

3 Months
Validity



Foundation Course in Marine Cargo Insurance

Member
RM 220 / USD 55

Non-Member
RM 290 / USD 80

14 CPD
Hours

3 Months
Validity



Foundation Course in Motor Insurance

Member
RM 350 / USD 85

Non-Member
RM 420 / USD 110

14 CPD
Hours

3 Months
Validity



Introduction to General Insurance

Member
RM 480 / USD 135

Non-Member
RM 550 / USD 155

14 CPD
Hours

3 Months
Validity



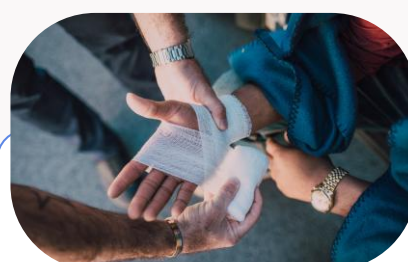
Ethics for General Insurance Agents

Member
RM 220 / USD 55

Non-Member
RM 290 / USD 80

7 CPD
Hours

3 Months
Validity



Foundation Course in Personal Accident Insurance

Member
RM 220 / USD 55

Non-Member
RM 290 / USD 80

7 CPD
Hours

3 Months
Validity

SHORT COURSE SERIES: (Continue)



Foundation Course in Medical and Health Insurance

Member
RM 130 / USD 35

Non-Member
RM 200 / USD 60

2 CPD Hours

3 Months Validity



e-Malaysian Anti-Corruption Commission (MACC) Act Section 17A

Member
RM 90 / USD 30

Non-Member
RM 160 / USD 55

5 CPD Hours

3 Months Validity

SPECIALISTS SERIES:

A range of learning solutions tailored for agents, adjusters, brokers, etc. Earn certificates with verified CPD hours upon completion, recognised by LIAM. Additionally, our practice exam series allows candidates to familiarize themselves with the exam format before taking the actual test.



e-RFP Module 1

Fee
RM 130 / USD 35

15 CPD Hours

3 Months Validity



e-RFP Module 2

Fee
RM 130 / USD 35

15 CPD Hours

3 Months Validity



e-LIAM BSC (English/Malay/Mandarin)

Fee
RM 6 / USD 10

5 CPD Hours

By Calendar Year

SPECIALISTS SERIES: (Continue)



Pre-Contract Examination for Insurance Agents (Part A)

Fee
RM 30 / USD 15

7 CPD
Hours

3 Months
Validity



Pre-Contract Examination for Insurance Agents (Part B)

Fee
RM 30 / USD 15

7 CPD
Hours

3 Months
Validity



Pre-Contract Examination for Insurance Agents (Part C)

Fee
RM 30 / USD 15

7 CPD
Hours

By Calendar
Year



Certificate Examination in Investment-Linked Life Insurance (CEILLI)

Fee
RM 30 / USD 15

7 CPD
Hours

3 Months
Validity



Practice Examination for Pre-Contract Examination for Insurance Agents (AB)

Fee
RM 30 / USD 15

No CPD
Hours

7 Days
Validity



Practice Examination for Pre-Contract Examination for Insurance Agents (AC)

Fee
RM 30 / USD 15

No CPD
Hours

7 Days
Validity



Practice Examination for Certificate Examination in Investment-Linked Life Insurance (CEILLI)

Fee
RM 30 / USD 15

No CPD
Hours

7 Days
Validity



Practice Examination for Pre-Contract Life Insurance Agents Examination and Investment-Linked Life Insurance (PCIL)

Fee
RM 30 / USD 15

No CPD
Hours

7 Days
Validity



Basic Certificate Course of Insurance & Loss Adjusting (BCCILA) Part A

Fee
RM 330 / USD 90

14 CPD
Hours

2 Months
Validity

MICROLEARNING SERIES #1:




Full package - Insurance Principles and Market Practice (General Insurance)

Member **Non-Member**
RM 410 / USD 110 RM 480 / USD 135

27 CPD Hours **1 Year Validity**

| No. | Module Title | Fee | | CPD Hours | Validity Period |
|-----|---|------------------|------------------|-----------|-----------------|
| | | Aii Member | Non Member | | |
| 1 | Full package - Insurance Principles and Market Practice (General Insurance) | RM 410 / USD 110 | RM 480 / USD 135 | 27 | 1 year |
| 1.1 | Risk and Insurance (General) | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 1.2 | The Insurance Market Place (General) | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 1.3 | Principles of Insurance (Conventional and Takaful) (General) | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 1.4 | Insurance Regulations and Consumer Protection (General) | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 1.5 | Underwriting Procedures | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 1.6 | Claims Procedures | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 1.7 | Motor Insurance | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 1.8 | Non-Motor Insurance | RM 90 / USD 30 | RM 160 / USD 55 | 3 | 2 months |
| 1.9 | Life Assurance Products | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |

MICROLEARNING SERIES #2:



Full package - Insurance Principles and Market Practice (Life Insurance)

Member
RM 340 / USD 85


Non-Member
RM 410 / USD 110

27 CPD Hours

1 Year Validity

| No. | Module Title | Fee | | CPD Hours | Validity Period |
|-----|--|-----------------|------------------|-----------|-----------------|
| | | Aii Member | Non Member | | |
| 2 | Full package - Insurance Principles and Market Practice (Life Insurance) | RM 340 / USD 85 | RM 410 / USD 110 | 30 | 1 year |
| 2.1 | Risk and Insurance (Life) | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 2.2 | The Insurance Market Place (Life) | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 2.3 | Principles of Insurance (Conventional and Takaful) (Life) | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 2.4 | Insurance Regulations and Consumer Protection (Life) | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 2.5 | Medical and Health Insurance | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 2.6 | Life Insurance Provisions in FSA 2013 | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 2.7 | Life Insurance Products | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 2.8 | Life Insurance Premium Rating | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 2.9 | Life Insurance Underwriting and Documents | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 2.1 | Life Insurance Claims | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |

MICROLEARNING SERIES #3:



Full package - Insurance Operations and Finance

| | |
|------------------|-------------------|
| Member | Non-Member |
| RM 490 / USD 140 | RM 560 / USD 165 |

27 CPD Hours

1 Year Validity

| No. | Module Title | Fee | | CPD Hours | Validity Period |
|-----|--|------------------|------------------|-----------|-----------------|
| | | Aii Member | Non Member | | |
| 3 | Full package - Insurance Operations and Finance | RM 490 / USD 140 | RM 560 / USD 165 | 27 | 1 year |
| 3.1 | The Structure of The Insurance Business | RM 90 / USD 30 | RM 160 / USD 55 | 3 | 2 months |
| 3.2 | The Management of Insurance Business | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 3.3 | The Main Aspects of Corporate Governance | RM 90 / USD 30 | RM 160 / USD 55 | 3 | 2 months |
| 3.4 | Common Functions Within Insurance Organisations (Part 1) | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 3.5 | Common Functions Within Insurance Organisations (Part 2) | RM 90 / USD 30 | RM 160 / USD 55 | 3 | 2 months |
| 3.6 | The Main Accounting Principles and Practices | RM 90 / USD 30 | RM 160 / USD 55 | 3 | 2 months |
| 3.7 | The Main Practices of Insurance Company Accounts | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 3.8 | The Use of Financial Ratios to Assess Business | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 3.9 | The Financial Strength of Insurance Companies | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |

MICROLEARNING SERIES #4:



Full package - Legal Principles

Member **Non-Member**
RM 360 / USD 90 RM 430 / USD 120

30 CPD
Hours

1 Year
Validity

| No. | Module Title | Fee | | CPD Hours | Validity Period |
|------|--|-----------------|------------------|-----------|-----------------|
| | | Aii Member | Non Member | | |
| 4 | Full package - Legal Principles | RM 360 / USD 90 | RM 430 / USD 120 | 30 | 1 year |
| 4.1 | Malaysian Legal System (Classification of Laws, Features of Malaysian Legal System and Sources of Malaysian Laws) | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 4.2 | Malaysian Legal System (The Structure and History of Malaysian Courts and Types of Precedents) | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 4.3 | Malaysian Legal System (Elements of Civil Procedure and Criminal Law) | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 4.4 | The Law of Torts | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 4.5 | Other Types of Torts | RM 90 / USD 30 | RM 160 / USD 55 | 3 | 2 months |
| 4.6 | The Application of Tort and Liability in Law | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 4.7 | The Law of Contract (Classification of Contracts, Formation of a Contracts and Essential of a Contract) | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 4.8 | The Law of Contract (Factors Which Could Affect The Validity of Contract, Remedies for Breach of Contract and The Assignment of Contractual Rights and Duties) | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 4.9 | The Law of Agency | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 4.10 | Basic Insurance Principles | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |

MICROLEARNING SERIES #5:



Full package - Insurance Law

Member **Non-Member**
RM 530 / USD 150 RM 600 / USD 175

**39 CPD
Hours**

**1 Year
Validity**

| No. | Module Title | Fee | | CPD Hours | Validity Period |
|------|---|------------------|------------------|-----------|-----------------|
| | | Aii Member | Non Member | | |
| 5 | Full package - Insurance Law | RM 530 / USD 150 | RM 600 / USD 175 | 39 | 1 year |
| 5.1 | Formation of Insurance Contract and Agency (Valid Contract and Parties to a Contract of Insurance) | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 5.2 | Formation of Insurance Contract and Agency (Discharge Contract, Breach of a Contract and Privity of Contract) | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 5.3 | The Law of Insurance Intermediaries | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 5.4 | Principles of Insurance Interest | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 5.5 | Principle of Utmost good Faith (Duty of Disclosure and Nature of Material Facts) | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 5.6 | Principle of Utmost good Faith (Pre-contractual Disclosure, Misrepresentation, Non-Disclosure and Fraud) | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 5.7 | The Application of the Principle of Indemnity in Measuring the Loss | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 5.8 | Warranties & Conditions, and Construction of an Insurance Contract | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 5.9 | Types of Contracts | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 5.10 | Remedies for Breach of Contract | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 5.11 | Assignment of Policies | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |
| 5.12 | The Making of an Insurance Claim | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 5.13 | The Implications of Subrogation and Contribution to Insurance Claims | RM 50 / USD 20 | RM 120 / USD 45 | 3 | 2 months |

MICROLEARNING SERIES #6:



Full package - Insurance And Business Economics

Member **Non-Member**
RM 460 / USD 125 RM 530 / USD 150

24 CPD
Hours

1 Year
Validity

| No. | Module Title | Fee | | CPD Hours | Validity Period |
|-----|---|------------------|------------------|-----------|-----------------|
| | | Aii Member | Non Member | | |
| 6 | Full package - Insurance And Business Economics | RM 460 / USD 125 | RM 530 / USD 150 | 24 | 1 year |
| 6.1 | Insurance and Economics | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 6.2 | Insurance and Microeconomics | RM 90 / USD 30 | RM 160 / USD 55 | 3 | 2 months |
| 6.3 | Insurance and Macroeconomics | RM 90 / USD 30 | RM 160 / USD 55 | 3 | 2 months |
| 6.4 | Business and Society | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 6.5 | Business and Organisations with Reference to Insurance | RM 70 / USD 25 | RM 140 / USD 50 | 3 | 2 months |
| 6.6 | Business Organisations and their Financial Processes (Business Financing, Formulating Financial Objective, Statutory Accounts) | RM 90 / USD 30 | RM 160 / USD 55 | 3 | 2 months |
| 6.7 | Business Organisations and their Financial Processes (Uses of Financial and Statistic information, Financial Ratios, Types of Financial Ratios, The use and Misuse of Financial Ratios) | RM 90 / USD 30 | RM 160 / USD 55 | 3 | 2 months |
| 6.8 | Business Organisations and their Financial Processes (Based Capital, Actuarial Pricing and Bank Negara Guidelines) | RM 90 / USD 30 | RM 160 / USD 55 | 3 | 2 months |

e-BOOK SERIES:



Pre-Contract Examination for Insurance Agents (Part A) 10th ed. (English/Malay/Mandarin)

Member
RM 40 / USD 15

Non-Member
RM 90 / USD 30

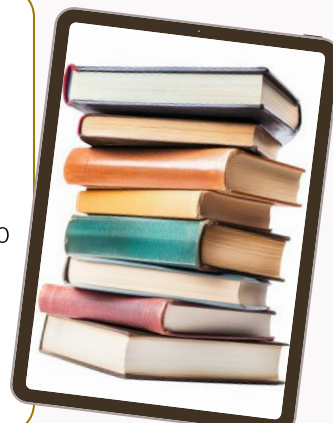
**1 Year
Validity**

Pre-Contract Examination for Insurance Agents (Part B) 10th ed. (English/Malay/Mandarin)

Member
RM 40 / USD 15

Non-Member
RM 90 / USD 30

**1 Year
Validity**



Pre-Contract Examination for Insurance Agents (Part C) 10th ed. (English/Malay/Mandarin)

Member
RM 40 / USD 15

Non-Member
RM 90 / USD 30

**1 Year
Validity**

Certificate Examination in Investment-Linked Life Insurance (CEILLI) 8th ed. (English/Malay/Mandarin)

Member
RM 40 / USD 15

Non-Member
RM 90 / USD 30

**1 Year
Validity**



Insurance Principles and Market Practice (General Insurance) 3rd ed.

Member
RM 200 / USD 60

Non-Member
RM 250 / USD 70

**1 Year
Validity**

Insurance Principles and Market Practice (Life Insurance) 2nd ed.

Member
RM 200 / USD 60

Non-Member
RM 250 / USD 70

**1 Year
Validity**



e-BOOK SERIES: (Continue)



Insurance Operations and Finance 2nd ed.

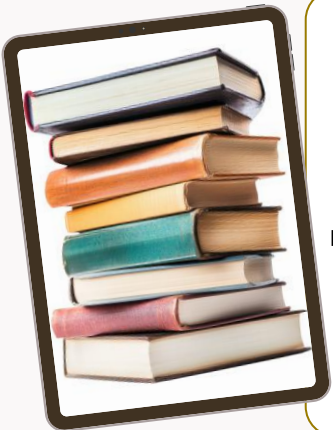
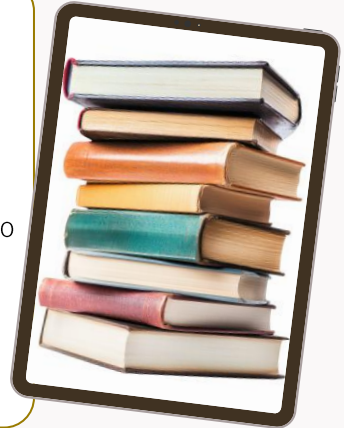
| | |
|-----------------|-------------------|
| Member | Non-Member |
| RM 200 / USD 60 | RM 250 / USD 70 |

**1 Year
Validity**

Legal Principles 2nd ed.

| | |
|-----------------|-------------------|
| Member | Non-Member |
| RM 200 / USD 60 | RM 250 / USD 70 |

**1 Year
Validity**



Insurance Law 2nd ed.

| | |
|-----------------|-------------------|
| Member | Non-Member |
| RM 200 / USD 60 | RM 250 / USD 70 |

**1 Year
Validity**

Insurance And Business Economics 2nd ed.

| | |
|-----------------|-------------------|
| Member | Non-Member |
| RM 200 / USD 60 | RM 250 / USD 70 |

**1 Year
Validity**



06

EVENTS/ CONFERENCES/ SEMINARS


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January Listing

When Travel Turns Critical: The Medical Side of Travel Insurance

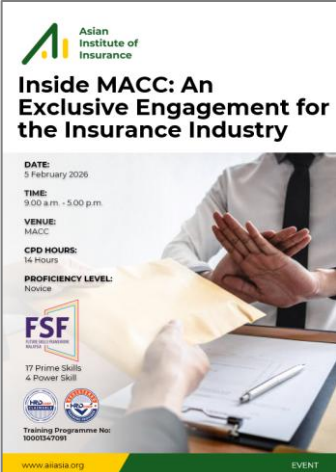
| | | |
|---|-----------------|--|
| 14 Jan 2026  | Delivery Mode | Virtual |
| | Sector: | General Insurance |
| | Time | 10:00am – 11:00am |
| | Fee | Complimentary For Members Only |
| | Target Audience | Sales, Claim, Underwriter, Actuary, Product team that deals with Travel Insurance. |

Aii CONNECT 2026: Appreciation & Insight Gathering


| | | |
|---|-----------------|-----------------|
| 23 Jan 2026  | Delivery Mode | Physical |
| | Sector: | All Sectors |
| | Time | 9:00am – 1:00pm |
| | Fee | Complimentary |
| | Target Audience | CHRO and L&D |

February Listing


Inside MACC: An Exclusive Engagement for the Insurance Industry

| | | | |
|--|-----------------|---|----------------------|
| 5 Feb 2026 | Delivery Mode | Site Visit | |
|  | Sector: | General Insurance | |
| | Time | 9:00am – 5:00pm | |
| | Fee | Member RM 800 | Non-Member RM 960 |
| | Target Audience | <ul style="list-style-type: none"> • Compliance, Governance & Integrity Unit Officers • Internal Audit Department, Risk Management Officers / CRO Office • Legal & Corporate Secretariat Teams • Heads of Claims • Heads of Procurement & Vendor Management • Fraud Investigation / SIU Teams • Human Resources (Ethics & Disciplinary Units) • Finance Teams (Payments, Disbursements, Financial Controls) | |

BOD SERIES: Strategic Investment Mastery for Insurance Boards

| | | | |
|---|-----------------|--|------------------------|
| 9 Feb 2026 | Delivery Mode | Physical | |
|  | Sector: | General & Life Insurance | |
| | Time | 9:00am – 5:00pm | |
| | Fee | Member RM 2,800 | Non-Member RM 3,360 |
| | Target Audience | <p>This programme is designed for senior leaders involved in strategic decision-making, investment governance, and overall corporate oversight within insurance organisations, including:</p> <ul style="list-style-type: none"> • Board of Directors • Members of the Board Investment Committee • Members of the Board Risk Committee | |

March Listing

| Smart Underwriting in the Age of AI | | |
|---|-----------------|--|
| 11 Mar 2026 | Delivery Mode | Virtual |
|  | Sector: | General and Life Insurance |
| | Time | 10:00am – 11:00am |
| | Fee | Complimentary For Members Only |
| | Target Audience | Underwriter, Actuary and Product team, and whoever wants to have better understanding on this field. |





**Asian
Institute of
Insurance**