

EV Battery Management System for Executive Insights 2.0



PROGRAMME OVERVIEW

This programme is an exclusive offsite study course specifically tailored for top management of insurance companies, in partnership with **Beijiao Asia Tech (Beijing) Energy Technology CO.LTD**, the implementation and delivery arm for Beijing Jiaotong University School of Electrical Engineering New Energy Institute, known for its expertise in EV battery research and training.

This initiative aims to provide an in-depth exploration of China's dynamic electric vehicle (EV) sector, renowned for its rapid advancements and innovative practices. As the global shift toward electric mobility gains momentum, it is crucial for industry leaders to understand the nuances of EV development and the pivotal role that insurance plays in this transformative landscape.

By immersing themselves in China's EV ecosystem, participants will gain valuable insights into effective practices, market trends, and collaborative approaches that can be applied to holistically drive this agenda forward in Asia. This programme aims not only to foster knowledge sharing and industry collaboration but also to equip participants with the tools and skills necessary to adapt to the evolving landscape of electric mobility, including the visualisation of data.

We invite you to join us on this meticulously crafted programme for C-suite and management heads in understanding the global EV market and its fast-changing implications involving all industry stakeholders, setting the stage for informed decision-making and innovative strategies in the face of emerging challenges and opportunities.

TARGET AUDIENCE

This programme is specifically designed for **Chief Executive Officer / President Director and Senior Management** of insurance companies who are eager to leverage the growth of the electric vehicle (EV) sector and align their strategies to capitalise on this emerging market.

PROGRAMME OBJECTIVE

This is a focus group programme for insurance fraternity. Participants will embark on a carefully curated itinerary that includes onsite study to key stakeholders shaping the EV market in China.

Highlights of the agenda will include engaging with experts from:

- 1) CATL (Contemporary Amperex Technology Co., Limited), the world's leading lithium-ion battery manufacturer, known for its cutting-edge technologies and contributions to EV battery development. Attendees will gain insights into battery production processes, technology advancements, and sustainability initiatives that are essential for the future of electric vehicles.
- 2) BYD, Great Wall and X-Peng 4S Store, where they will witness firsthand the integration of sales, service, spare parts, and survey facilities within the EV value chain. This onsite workshop will provide valuable perspectives on consumer engagement and the importance of after-sales service in promoting EV adoption.
- **3) PICC (People's Insurance Company of China)** and **Ping An Insurance**, two of China's largest insurance companies. Here, participants will discover the innovative insurance products and risk management strategies tailored for the EV market, learning how these companies are adapting to the unique challenges and opportunities presented by electric vehicles.
- **4) Beijing Insurance Service Center**, which plays a critical role in facilitating insurance services for electric vehicles. Participants will have the chance to discuss regulatory considerations, compliance issues, and the integration of technology in insurance processes, all crucial for leveraging the growth of the EV market.















LEARNING OUTCOME

Upon completion of this exclusive offsite programme, participants will be able to:

- 1. Analyse Electric Vehicle Trends: Demonstrate a comprehensive understanding of current trends and advancements in China's electric vehicle sector, including key technological innovations and market dynamics.
- **2. Evaluate Insurance Implications**: Evaluate how the rapid growth of the EV market impacts the insurance industry, identifying unique risks and opportunities for developing specialised insurance products and risk management strategies.
- **3. Engage with Industry Leaders**: Engage effectively with top experts and stakeholders, gaining insights into best practices from leading companies in the EV supply chain and how these practices can be applied to their own organisations.
- **4. Navigate Regulatory Landscape**: Navigate the regulatory and compliance landscape related to electric vehicles and insurance services in China, understanding the critical areas of focus for industry stakeholders.
- **5. Foster Collaboration and Innovation**: Foster collaborative approaches within the industry by sharing knowledge and experiences with peers, thus driving innovative strategies that address emerging challenges in the EV market.
- **6. Implement Practical Insights**: Implement practical insights gained from firsthand exposure to key players in the EV ecosystem, enhancing strategic decision-making capabilities to align with the evolving landscape of electric mobility.

This programme aims to empower participants with the necessary knowledge, skills, thought leadership and tools to lead their organisations successfully in the transition towards electric mobility.

PROGRAMME CONTENT

Day	Date & Time	Topic Level 1	Topic Level 2	Mode	Training Hour
Day 1 9 Nov 2025	Morning Evening	Reach Beijing – Transfer to Tang Shan Hotel Welcome Dinner and Programme Debrief			
Day 2	08:30 – 09:00	Visit the National Energy Research and Development Center			
10 Nov 2025	09:00 – 09:30	Open Ceremony & Programme Outline Introduction, Course Materials and Strategy Planning			Course
	09:30 – 13:30	Topic 1 - Understanding New Energy Vehicles	1.1 Current Situation and Development Trends of the New Energy Vehicle Market	In Class	2
			1.2 Cutting Edge Technologies of the "Three - Electric" Systems in New Energy Vehicles	In Clas	2
	13:30 – 14:30	Lunch			
	14:30 – 18.30	Onsite Workshop at BYDVisit BYD 4S StoreOnsite Learning and Discussion		Onsit e Works hop	4
	18:30 – 20:00	Dinner & Networking Back to hotel, rest and relax for the evening			

PROGRAMME CONTENT

Day	Date & Time	Topic Level 1	Topic Level 2	Mode	Trainin g Hour
Day 3 11 Nov 2025	09:45 – 11:45	Topic 2 - Knowledge of Electric Vehicles Insurance	2.1 Interpretation of Exclusive Clauses for Electric Vehicles Insurance	In Class	1
			2.2 Risk Identification of Electric Vehicles Insurance	In Class	1
	12:00 – 13:00	Lunch			
	13:30 – 14:30	Topic 2 - Knowledge of Electric Vehicles Insurance - continue	2.3 Electric Vehicles Claims Business Analysis	In Class	1
			2.4 Management of Electric Vehicles Maintenance Service Capabilities (Repair Shops, Maintenance Workers)	In Class	1
	14.30 – 18.30	 Onsite Workshop at CATL Learning Groups at the Claims Settlement Site of Authorised Service Station of CATL 		Onsite Workshop	4
	18:30 – 20:00	Dinner & Networking • Back to hotel, rest and relax for the evening			
Day 4 12 Nov 2025	08:00 – 12.00	 Onsite Workshop at PICC Focus Group Learning at People's Insurance Company (Group) of China Limited Insurance Workshop and Discussion 		Onsite Workshop	4
	12.00 – 13.00	Lunch			
	13:00 – 14:30	Back to hotel for a short break			
	14:30 – 18:30	Onsite Workshop at Great Wall & X- Peng		On-site Workshop	4
	18:30 – 20:00	Dinner & Networking • Back to hotel, rest and relax for the evening			

PROGRAMME CONTENT

Day	Date & Time	Topic Level 1	Mode	Training Hour
Day 5 13 Nov 2025	08:00 – 12.00	 Onsite Workshop to Ping An Focus Group Learning at Ping An Insurance (Group) Company of China Insurance Workshop and Discussion 	Onsite Workshop	4
	12.00 – 13.00	Lunch		
	13:00 – 14:00	Back to hotel for hotel check out		
	14:00 – 17:00	Travel to Beijing in executive shuttle vehicle		
	17:00 – 18:00	Check in Beijing Hotel		
	18:00 – 20:00	Dinner & Programme Debrief Back to hotel, rest and relax for the evening		
Day 6 14 Nov 2025	08.00 – 12:00	 Onsite Workshop at Beijing Insurance Service Centre Practical Learning at Beijing Insurance Service Centre Industry Networking and Strategy Discussion 	Onsite Workshop	4
	12:00 – 13:30	Lunch		
	13:30 – 17:30	Exclusive Data Visualisation Learning to China's National New Energy Big Data Center • Confidential & Classified Data Centre Learning of All New Energy Vehicles in China, With Real Time Monitoring		4
	18:00 – 20:00	Farewell Dinner and Certificate Presentation • Back to hotel, rest and relax for the evening		
Day 7 15 Nov 2025	Morning	Return Home 1. Check-out hotel 2. Airport transfer		

PROGRAMME FEE

Early bird Fee

(Register before 30 Sep 2025)

: RM 31,500 / USD 7,020

Normal Fee

(Register before 15 Oct 2025)

: RM 35,000 / USD 7,800

This Programme is inclusive of :

- ✓ Programme materials.
- ✓ All meals during the programme.
- ✓ Hotel accommodation and transportation in China.
- ✓ RM5,000 / USD 1,150 rebate for the full suite EV BMS certification programme.

Programme Fee above exclude Flight ticket and SST.

SPEAKER PROFILE



Denzel Chew Key Facilitator

Denzel serves as the key facilitator for the Electric Vehicle (EV) training programme, bringing with him over 20 years of extensive experience in workshops, coaching, training, and business presentations.

His passion for helping individuals grow and organizations prosper has made him an invaluable resource throughout the three-level programme in collaboration with stakeholders from China.

With a rich background in conducting training across multiple countries and cultures, that included Malaysia, China, Singapore, Indonesia, Thailand, Brunei, and Vietnam, Denzel has developed a deep understanding of diverse workplaces and business practices. His international exposures allow him to align the programme's objectives with the unique goals of participating corporations.

Denzel's professional experiences include:

- Consultative Leadership: Collaborating with senior management to maximize performance, improve productivity, and increase profitability.
- Organizational Assessment: Conducting diagnostic evaluations to develop corporate-wide key performance indicators aimed at enhancing productivity.
- **Coaching & Mentoring**: Supporting the professional growth and development of sales teams in areas such as motivation, training, skills development, and sales management.
- Holistic Development: Guiding non-sales teams in management, administration, and operations across various business units and departments.
- **Inspiring Growth**: Facilitating the professional and personal development of learners, helping them realize their aspirations, dreams, and potential.

SPEAKER PROFILE



Steven Li Gang Highlight Trainer

Steven Li Gang was the Team Leader of the EV Claim Innovation Department at PICC Finance Service Co., Ltd, where he has been instrumental in driving innovations and business development in the electric vehicle insurance sector since December 2019.

Steven spearheads various EV innovation projects that utilize big data analysis for effective claim risk management. With a proven track record of achievements in 2023 and 2024, Steven has made significant contributions to the field, including:

Development of Guidelines for Inspection and Damage Assessment: He established a seminar with the Insurance Association of China and leading battery manufacturers to publish comprehensive guidelines for inspecting and assessing damage to power batteries in EV insurance claims.

Flood Damage Assessment: Steven led technical support initiatives for examining residual value and repair costs for flood-damaged EVs, resulting in improved efficiency and cost savings for PICC branches.

NEV Workshop Audit Guidelines: As the primary leader, he coordinated efforts with the China Certification & Accreditation Association to create guidelines that enhance service and capacity audits for EV workshops.

Training Initiatives: He collaborated with industry leaders to develop a robust EV training system, ensuring that industry professionals are updated on best practices and technical knowledge.

Online Diagnostic Models: Steven has worked with BINEI to develop an online diagnostic model for damaged power batteries, offering innovative inspection services that improve customer support.

Anti-Fraud Research: Leveraging big data, he played a crucial role in developing an anti-fraud model for NEVs that utilizes advanced analytics to identify fraudulent claims.

With over 20 years of experience in the automotive and insurance industries, including significant roles at Volvo Truck Group Asia, Steven brings a wealth of expertise to the EV programme. His leadership in innovation and commitment to enhancing industry standards positions him as a key player in shaping the future of EV insurance

ALIGNMENT TO THE FUTURE SKILLS FRAMEWORK

33 Prime Skills 13 Power Skills Proficiency Level: Mastery

	Proficiency Level: Mastery
Skills Develope	d by Attending this Programme
	Prime Skills Prime Skills
Customer Experience Management	 Customer Experience Design Customer Relationship Management Customer Acquisition and Retention Management Customer Profiling
Digital & Data Integration	 Big Data Analytics Data Collection and Analytics Process Automation Data Governance Data Storytelling and Visualisation Emerging Technology Synthesis
Financial Products & Services	 Demand & Supply Analysis Marketing Pricing Strategy Product Advisory Product Design and Development Sales Strategy Underwriting Management
Growth & Partnerships	 Business Opportunities Development Business Planning and Needs Analysis Continuous Improvement and Process Re-Engineering Disruption Management Global Perspective Market Profiling Partnership Management Research and Information Synthesis Scenario Planning and Analysis
Investment and Financial Management	1. Insurance Claims Processing
People Management & Development	1. Employer Branding
Risk Management, Governance & Regulatory Compliance	 Enterprise Risk Management Fraud Risk Management Internal Governance Operational Risk Management Policy Implementation and Revision
	PowerSkills
Innovation & Delivery	 Adaptability and Resiliency Business Acumen Change Management Critical Thinking Digital Fluency Innovative Thinking Innovation and Delivery Learning Agility Problem Solving Sustainability Awareness
Social Intelligence	 Collaboration Communication Influencing and Negotiation







HRD Claim Application

Asian Institute of Insurance (Aii) courses have been granted the status of Approved Training Programme (ATP) under the Human Resources Development Act 1992. Based on Training Providers Circular No. 3/2021, PSMB has imposed a requirement that training providers need to register their training programme under the HRD Corp Claimable Course Scheme to offer training to the employers who are registered under the Human Resource Development Corporation (HRD Corp).

1. What is HRD Corp Claimable Courses?

HRD Corp Claimable Courses formerly known as SBL Khas is a scheme to assist registered employers, especially those with limited resources to train and upskill their employees in line with their operational and business requirements. Under this scheme, HRD Corp will pay the course fee (subjected to 4% service fee from 1st April 2021) directly to the training providers by deducting the amount from the employers' levy account. HRD Corp will also pay other claimable allowances to the employer.

2. How are Training Providers or Employers to submit for HRD Corp Claimable Courses?

Asian Institute of Insurance (Aii) will submit their Courses registration via the HRDC e-Tris system. Once course is approved as Claimable Course (previously known as SBL Khas course), the approved course will appear in the HRDC e-Tris system.

Employers will need to access the e-Tris system to select the course and submit to HRDC for grant approval. The total claimable amount is subject to the approval of each Employer individual grant application, Once HRDC approves Employer grant, the company must provide the approved grant code to Asian Institute of Insurance (Aii).

After the training is conducted, Employers are required to complete HRDC Attendance Reports eg. JD14 and submit necessary documents to ensure HRDC settlement of Asian Institute of Insurance (Aii) invoice.

Asian Institute of Insurance (Aii) will submit the invoice directly to HRDC with the approved grant code for each participant or Employer.

3. How to submit the grant application?

Please click on link for information on training grants application: https://hrdcorp.gov.my/employer-guidelines/

4. What are the supporting documents required?

Please click on link for information on training grants application: https://hrdcorp.gov.my/wp-content/uploads/2022/07/HRD-Corp_SBL_Grant-Helper.pdf

Important Notice

- Effective 1st August 2019, training programmes must commence within six (6) months from the date of training grant applications are made and training claim submissions must be made not more than six (6) months from the date the training programmes are completed.
- · Application must be submitted by employers before training date commencement.

For more information and updates on HRDC, please refer to its official webpage at www.hrdcorp.gov.my. Should you have any problem in accessing your e-Tris account, kindly forward the issue to HRDC IT Help Desk at ithelpdesk@hrdcorp.gov.my

Application Process



To share Grant ID to

Training Provider

Documents Required:

- Quotation / Invoice
- Training Schedule / Course Content
- · Trainer Profile

Documents Required: Documents Required:

- · Itinerary (airfare) if any
- Receipt & Invoice (transportation) - if any

REGISTER NOW



Asian Institute of Insurance

197701004772 (35445-H), Level 6, Bangunan AICB, No. 10 Jalan Dato' Onn, 50480 Kuala Lumpur, Malaysia

For further information, please contact: Email: sales@aiiasia.org