

Airports And Airlines Operations Liability Insurance Underwriting (Workshop)





PROGRAMME HIGHLIGHT

The Airport and Airline Operations Liability Insurance Workshop is a comprehensive program designed to equip participants with the knowledge, tools, and methodologies necessary to effectively underwrite risks in the aviation sector.

The workshop begins with a full day of classroom learning focused on aviation hull underwriting. Participants will gain a foundational understanding of airline and aviation insurance, learning to identify and classify aircraft hulls. They will explore the mechanisms of underwriting, including the assessment criteria and rating processes, to build a strong foundation in this specialized field.

On the second day, the morning session features a study tour to an airport hangar and a drone operation site. This practical experience allows participants to immerse themselves in a real-world aviation environment. At the hangar, they will observe aircraft maintenance operations and explore the various risks associated with aviation. The visit to the drone operation site offers additional insights into emerging technologies in the industry, providing valuable context for underwriting decisions.

The afternoon session on the second day returns to the classroom with a focus on aviation liability underwriting. Participants will learn about the types of liability risks present within airport vicinities, including moral and physical hazards that impact aviation insurance. The session also covers key elements such as clauses, exclusions, and endorsements required to draft comprehensive insurance policies.

By blending theoretical knowledge with hands-on exposure, this workshop provides a dynamic and engaging learning experience tailored to professionals looking to enhance their skills in aviation insurance underwriting.

At the end of the programme, participants should be able to:

- 1. Identify and describe the risks and liabilities at the airport and airlines environment
- 2. Describe the underwriting practice and the formation of contract
- 3. Identify and explain the hazards that effects aviation insurance
- 4. Demonstrate the methods of rating aircraft hull, airport, drone and liability insurance
- 5. Describe airplanes, helicopters and UAV(Drones)
- 6. Draft aviation insurance policies by considering the policy wordings, exclusions, endorsements, and clauses.

WHO SHOULD ATTEND

- Basic knowledge of insurance is required.
- A few years' working experience in professional services in risks management.
- Insurance Underwriters.
- Insurance Claims Handlers.
- Regulators and Compliance.
- Aviation Insurers.
- Loss adjuster.
- Aviation Lawyers.



COURSE CONTENT

Day	Content		
1	 Aviation Sector General and commercial airlines Types of Airports The risks at the airport and airlines Types of aircraft (Lighter-than-air, heavier than air) The underwriting practice and the formation of contract Hazards in aviation Methods of rating different types of aviation insurance 		
2	 Study tour to, airport hangar site Aviation Liability insurance Aviation insurance policy forms Endorsements and clauses 		

ABOUT THE TRAINER



Dr Maniraj Mayan DBA, MBA

Dr Maniraj Mayan is the founder and CEO of AERORISK SDN BHD.

AERORISK SDN BHD provides training in aviation and space risk management in insurance. An academician who has endeavored in aviation and space insurance to create awareness, knowledge and passion in people about the importance of insurance risk management in the aviation and space industry.

He conducts workshops in aviation insurance underwriting, reinsurance, law and claims for insurance companies, university and college students. His doctorate research thesis is about the effects of perceived service quality on customer satisfaction among aviation insurance policyholders in Malaysia. He has written articles on aviation insurance. He is also an HRD CORP certified trainer.

REGISTRATION DETAILS

To register, please log in to www.mii4u.org/ilms

	Aii Member	Non - Member
Early Bird Fee (Register before: 10 September 2025	Single RM 1,080 / USD 250	Single RM 1,180 / USD 272
Normal Fee	Single	Single
(Register closing:	RM 1,180 / USD 272	RM 1,280 / USD 300
` 24 September	Group of 3	Group of 3
2025)	RM 1,030 / USD 120	RM 1,080 / USD 250

www.aiiasia.org SHORT COURSE



FUTURE SKILLS FRAMEWORK



Skills Developed by Attending this Programme				
Prime Skills				
Financial Products and Services	 Marketing Product Advisory Product Design and Development Underwriting Management 			
Investment and Financial Management	5. Insurance Claims Processing			
Power Skills				
Innovation and Delivery	1. Business Acumen			

www.aiiasia.org SHORT COURSE







HRD Claim Application

Asian Institute of Insurance (Aii) courses have been granted the status of Approved Training Programme (ATP) under the Human Resources Development Act 1992. Based on Training Providers Circular No. 3/2021, PSMB has imposed a requirement that training providers need to register their training programme under the HRD Corp Claimable Course Scheme to offer training to the employers who are registered under the Human Resource Development Corporation (HRD Corp).

1. What is HRD Corp Claimable Courses?

HRD Corp Claimable Courses formerly known as SBL Khas is a scheme to assist registered employers, especially those with limited resources to train and upskill their employees in line with their operational and business requirements. Under this scheme, HRD Corp will pay the course fee (subjected to 4% service fee from 1st April 2021) directly to the training providers by deducting the amount from the employers' levy account. HRD Corp will also pay other claimable allowances to the employer.

2. How are Training Providers or Employers to submit for HRD Corp Claimable Courses?

Asian Institute of Insurance (Aii) will submit their Courses registration via the HRDC e-Tris system. Once course is approved as Claimable Course (previously known as SBL Khas course), the approved course will appear in the HRDC e-Tris system.

Employers will need to access the e-Tris system to select the course and submit to HRDC for grant approval. The total claimable amount is subject to the approval of each Employer individual grant application, Once HRDC approves Employer grant, the company must provide the approved grant code to Asian Institute of Insurance (Aii).

After the training is conducted, Employers are required to complete HRDC Attendance Reports eg. JD14 and submit necessary documents to ensure HRDC settlement of Asian Institute of Insurance (Aii) invoice.

Asian Institute of Insurance (Aii) will submit the invoice directly to HRDC with the approved grant code for each participant or Employer.

3. How to submit the grant application?

Please click on link for information on training grants application: https://hrdcorp.gov.my/employer-guidelines/

4. What are the supporting documents required?

Please click on link for information on training grants application: https://hrdcorp.gov.my/skim-bantuan-latihan-khas-sbl-khas-2/

Important Notice

- Effective 1st August 2019, training programmes must commence within six (6) months from the date of training grant applications are made and training claim submissions must be made not more than six (6) months from the date the training programmes are completed.
- Application must be submitted by employers before training date commencement.

For more information and updates on HRDC, please refer to its official webpage at www.hrdcorp.gov.my. Should you have any problem in accessing your e-Tris account, kindly forward the issue to HRDC IT Help Desk at ithelpdesk@hrdcorp.gov.my

Application Process



To share Grant ID to

Training Provider

- Documents Required.
- Quotation / Invoice
- Training Schedule / Course Content
- · Trainer Profile

- Documents Required.
 - · Itinerary (airfare) if any
 - Receipt & Invoice (transportation) - if any

www.aiiasia.org SHORT COURSE

REGISTER NOW

Limited to 30 aspiring participants



Asian Institute of Insurance

197701004772 (35445-H), Level 6, Bangunan AICB, No. 10 Jalan Dato' Onn, 50480 Kuala Lumpur, Malaysia

For further information, please contact: Email: sales@aiiasia.org