

# New Energy Vehicle (NEV) Insurance for Underwriter Workshop

#### **DATE**

May 27, 2025 (Tuesday)

#### TIME

9:00am - 1:00pm

#### TRAINING MODE

Zoom Link

#### **CPD HOURS:**

4 hours

#### PROFICIENCY LEVEL:

Novice



18 Prime Skills 10 Power Skills





Training Programme no: 10001546044



# PROGRAMME OVERVIEW

This half-day training workshop is designed to equip underwriting professionals with essential knowledge and skills related to New Energy Vehicles (NEVs) and their unique insurance requirements. The workshop combines assessments, technical training, and interactive discussions to enhance participants' understanding of the NEV landscape.

#### PROGRAMME OBJECTIVE

Participants will equip with basic knowledge and skills to navigate the complexities of underwriting in the NEV sector, enable you to make more informed and effective underwriting decisions.

#### 1. Foundational Awareness of NEVs:

• Basic understanding of New Energy Vehicles, including their key technologies and operational characteristics.

#### 2. Overview of NEV Market Trends:

 Understand the current trends and developments in the NEV market, and recognise factors that could influence underwriting decisions.

#### 3. Identification of Underwriting Challenges:

• Introduced to some common challenges and considerations associated with underwriting NEVs, and make aware of the unique risks involved.

#### 4. Basic Understanding of NEV Insurance Policies:

• Basic knowledge of the types of insurance policies available for NEVs and the essential coverage options typically offered.

#### 5. Self-Assessment of Knowledge:

 The initial and final knowledge assessment will provide participants with a way to evaluate your understanding of the material covered, highlighting areas for further exploration in the future.

# **PROGRAMME CONTENT**

Time	Outline / Content		
9:00am – 9:20am	NEV knowledge assessment - Underwriting		
	The workshop begins with an initial assessment to gauge your current understanding of underwriting practices specific to NEVs, establishing a baseline for the training.		
9:20am – 10:05am	NEV markets and trends		
	You will explore current market dynamics and trends affecting the NEV sector, including insights into regulatory changes, consumer preferences, and technological advancements.		
10:05am – 10:15am	Break		
10:15am – 11:00am	NEV basic knowledge training		
	This session provides fundamental insights into NEV technologies, features, and operational considerations necessary for effective underwriting in this evolving market.		
11:00am – 11:10am	Break		
11:10am – 11:55am	NEV insurance policy & issues		
	Attendees will engage in discussions about specific NEV insurance policies, coverage options, and common challenges that underwriters face when evaluating NEV risks.		
11:55am – 12:40pm	Q&A		
12:40pm – 1:00pm	NEV knowledge assessment		
	The workshop concludes with a final assessment to reassess your understanding of the topics covered, reinforcing key concepts and takeaways.		

# TARGET AUDIENCE

- Underwriter, actuary and product development team of insurance and reinsurance company.
- Professional who wants to pursue the knowledge and skills in this sector.

# ALIGNMENT TO THE FUTURE SKILLS FRAMEWORK

18 Prime Skills 10 Power Skills Proficiency Level: Novice

Skills Developed by Attending this Programme			
Prime Skills			
Customer Experience Management	1.	Customer Experience Design	
Digital & Data Integration	2. 3.	Big Data Analytics Emerging Technology Synthesis	
Growth & Partnerships	4. 5. 6. 7.	Business Opportunities Development Continuous Improvement and Process Re- Engineering Disruption Management Global Perspective	
Investment and Financial Management	8.	Insurance Claims Processing	
Risk Management, Governance & Regulatory Compliance	10. 11. 12. 13.	Operational Risk Management Regulatory Compliance Risk Governance Risk Management Sustainability Risk Management Technology Risk Management	
Financial Products and Services	16. 17.	Underwriting Management Pricing Strategy Product Design and Development Product Advisory	
Power Skills			
Innovation & Delivery	1. 2. 3. 4. 5. 6. 7.	Business Acumen Change Management Critical Thinking Innovative Thinking Learning Agility Problem Solving Sustainability Awareness	
Social Intelligence	8. 9. 10.	Collaboration Communication Influencing and Negotiation	

# SPEAKER PROFILE



**Denzel Chew Key Facilitator** 

Denzel serves as the key facilitator for the Electric Vehicle (EV) training programme, bringing with him over 20 years of extensive experience in workshops, coaching, training, and business presentations.

His passion for helping individuals grow and organizations prosper has made him an invaluable resource throughout the three-level programme in collaboration with stakeholders from China.

With a rich background in conducting training across multiple countries and cultures, that included Malaysia, China, Singapore, Indonesia, Thailand, Brunei, and Vietnam, Denzel has developed a deep understanding of diverse workplaces and business practices. His international exposures allow him to align the programme's objectives with the unique goals of participating corporations.

Denzel's professional experiences include:

- Consultative Leadership: Collaborating with senior management to maximize performance, improve productivity, and increase profitability.
- Organizational Assessment: Conducting diagnostic evaluations to develop corporate-wide key performance indicators aimed at enhancing productivity.
- **Coaching & Mentoring**: Supporting the professional growth and development of sales teams in areas such as motivation, training, skills development, and sales management.
- Holistic Development: Guiding non-sales teams in management, administration, and operations across various business units and departments.
- **Inspiring Growth**: Facilitating the professional and personal development of learners, helping them realize their aspirations, dreams, and potential.

### SPEAKER PROFILE



Steven Li Gang Trainer

Steven Li Gang was the Team Leader of the EV Claim Innovation Department at PICC Finance Service Co., Ltd, where he has been instrumental in driving innovations and business development in the electric vehicle insurance sector since December 2019.

Steven spearheads various EV innovation projects that utilize big data analysis for effective claim risk management. With a proven track record of achievements in 2023 and 2024, Steven has made significant contributions to the field, including:

**Development of Guidelines for Inspection and Damage Assessment**: He established a seminar with the Insurance Association of China and leading battery manufacturers to publish comprehensive guidelines for inspecting and assessing damage to power batteries in EV insurance claims.

**Flood Damage Assessment**: Steven led technical support initiatives for examining residual value and repair costs for flood-damaged EVs, resulting in improved efficiency and cost savings for PICC branches.

**EV Workshop Audit Guidelines**: As the primary leader, he coordinated efforts with the China Certification & Accreditation Association to create guidelines that enhance service and capacity audits for EV workshops.

**Training Initiatives**: He collaborated with industry leaders to develop a robust EV training system, ensuring that industry professionals are updated on best practices and technical knowledge.

**Online Diagnostic Models**: Steven has worked with BINEI to develop an online diagnostic model for damaged power batteries, offering innovative inspection services that improve customer support.

**Anti-Fraud Research**: Leveraging big data, he played a crucial role in developing an anti-fraud model for NEVs that utilizes advanced analytics to identify fraudulent claims.

With over 20 years of experience in the automotive and insurance industries, including significant roles at Volvo Truck Group Asia, Steven brings a wealth of expertise to the EV programme. His leadership in innovation and commitment to enhancing industry standards positions him as a key player in shaping the future of EV insurance

# **REGISTER NOW**



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