



Training Programme no:  
10001476437

# PRE CONTRACT FOR LIFE INSURANCE AGENTS AND INVESTMENT - LINKED LIFE INSURANCE (PCIL)

## Train The Trainer

**Asian Institute of Insurance**  
(Formerly known as Malaysian Insurance Institute)

197701004772 (35445-H),  
Level 6, Bangunan AICB,  
No. 10 Jalan Dato' Onn,  
50480 Kuala Lumpur, Malaysia

For further information,  
please contact:  
Email: [sales@aiaasia.org](mailto:sales@aiaasia.org)  
[www.aii.org.my](http://www.aii.org.my)

BASED  
ON THE NEW  
TEXTBOOK 2025

## COURSE OBJECTIVE

The aim of this program is to:

- Equip trainers with the fundamentals of class facilitation for the 'Pre Contract For Life Insurance Agents And Investment - Linked Life Insurance' subject.
- Improve the effectiveness of subject delivery by enhancing trainers' understanding on chapter weight leading to assessment.
- Provide guidance on the use of standardized presentation slides.

## WHO SHOULD JOIN?

- Company In-House Trainers

## COURSE CONTENT

**PRE CONTRACT FOR LIFE INSURANCE AGENTS AND INVESTMENT - LINKED LIFE INSURANCE (PCIL) Train The Trainer**

### THE BASICS OF INSURANCE - PART A

1. Perspectives on Insurance & Risk Management.
2. Fundamental Principles of Insurance.
3. Legislation and Consumer Protection.
4. The Insurance Contract.
5. Law of Agency.
6. Medical and Health Insurance / Takaful Products (MHIT).

### LIFE INSURANCE - PART C

1. Legal Provisions Relating to Life Insurance Policies.
2. Life Insurance Products.
3. Life Insurance Premium Rating.
4. Life Insurance Underwriting and Documents.
5. Life Insurance Claims.
6. Code of Practice for Life Insurance Agents.

### CERTIFICATE EXAMINATION IN INVESTMENT - LINKED LIFE INSURANCE (CEILLI)

- |  |   |
|--|---|
| <ol style="list-style-type: none"> <li>1. Introduction to Investment – Linked Life Insurance.</li> <li>2. Mechanisms and Features of Regular Premium Investment - Linked Life Insurance.</li> <li>3. Disclosure Requirement.</li> <li>4. Mechanism and Features of Single Premium Investment - Linked Life Insurance.</li> </ol> | <ol style="list-style-type: none"> <li>5. Considerations for Purchasing an Investment - Linked Policy.</li> <li>6. Investment Considerations.</li> <li>7. Types Of Investment Vehicles In Investment - Linked Funds And Potential Risks.</li> <li>8. Common Types Of Investment - Linked Funds, Potential Risks &amp; Fund Management.</li> <li>9. Pertinent Guidelines On Investment - Linked Business.</li> </ol> |
|--|---|

## PROGRAMME DETAILS

Date	: 22 - 23 January 2025 (Registration Closed: 15 January 2025)	5 - 6 March 2025 (Registration Closed: 28 February 2025)
Fee	: RM 1000 per pax	
Mode	: Physical Training (F2F)	
Venue	: Aii Training Room Level 2, Bangunan AICB Kuala Lumpur	
Registration Link	: Please log in to <a href="http://www.mii4u.org/ilms">www.mii4u.org/ilms</a>	