



Training Programme no:
10001476089

PRE - CONTRACT FOR INSURANCE GENERAL AGENTS (PCAB)

Train The Trainer

Asian Institute of Insurance
(Formerly known as Malaysian Insurance Institute)

197701004772 (35445-H),
Level 6, Bangunan AICB,
No. 10 Jalan Dato' Onn,
50480 Kuala Lumpur, Malaysia

For further information,
please contact:
Email: sales@aiaasia.org
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BASED
ON THE NEW
TEXTBOOK 2025

COURSE OBJECTIVE

The aim of this program is to:

- Equip trainers with the fundamentals of class facilitation for the 'Pre-Contract for Insurance General Agents' subject.
- Improve the effectiveness of subject delivery by enhancing trainers' understanding on chapter weight leading to assessment.
- Provide guidance on the use of standardized presentation slides.

WHO SHOULD JOIN?

- Company In-House Trainers

COURSE CONTENT

PRE CONTRACT FOR INSURANCE GENERAL AGENTS (PCAB) Train The Trainer

THE BASICS OF INSURANCE - PART A

1. Perspectives On Insurance & Risk Management.
2. Fundamental Principles of Insurance.
3. Legislation and Consumer Protection.
4. The Insurance Contract.
5. Law of Agency.
6. Medical and Health Insurance / Takaful Products (MHIT).

GENERAL INSURANCE - PART B

1. General Insurance Business.
2. General Insurance Underwriting.
3. General Insurance Claims.
4. Registration and Regulation of General Insurance Agents.

PROGRAMME DETAILS

Date	:	1. 21 January 2025 (Registration Closed: 14 January 2025) 2. 17 February 2025 (Registration Closed: 10 February 2025)
Duration	:	1 Day
Fee	:	RM 650 per pax
Mode	:	Physical Training (F2F)
Venue	:	Aii Training Room Level 2, Bangunan AICB Kuala Lumpur
Registration Link	:	Please log in to www.mii4u.org/ilms