







Module 6: **Customer Experience &** Marketing



## **Module Summary**

Digital is transforming customer engagement techniques.

Explore the digital marketing tools, new methods for engaging with customers as well as some out of industry examples.

## **Learning Hours**

8 Hours

# **Content Outline**

- 1. Customer experience.
- 2. Direct digital marketing.
- Data-led marketing.
- 4. MarTech.
- 5. The power of content.
- 6. Omni sales & service.
- 7. Customer lifetime value and customer advocacy.
- 8. Out of industry examples.

### **Fees**

RM875 for Aii's Members RM1,100 for Non Aii's Members

#### **Contact Us**

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Note: Earn the CDI certificate by completing a minimum of 4 modules within 12 months.